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HILL'S EVERGREEN BOOK



1918

THE D. HILL NURSERY CO. INC.

EVERGREEN SPECIALISTS
DUNDEE, ILLINOIS

NORWAY SPRUCE

THE GREAT WINDBREAK TREE



PRICE, TRANSPLANTS	5	10	100
12 TO 18 INCHES . \$.90	\$1.80	\$10.00	
18 TO 24 INCHES . 1.25	2.50	15.00	
2 TO 3 FEET . . . 2.00	4.00	25.00	

Our Guarantee

We guarantee that all goods purchased from us will reach you safely and in good condition; be found true to name and prove entirely satisfactory or we cheerfully refund money paid.

THE D. HILL NURSERY CO., Inc.

D. Hill
President



FRANK W. REESE
PRESIDENT
DUNDEE SQUARE BANK
DUNDEE, ILLINOIS
FOUNDED 1864

TO WHOM IT MAY CONCERN:

I am glad to recommend the D. Hill Nursery Company Inc. to anyone desiring to purchase evergreens etc. I have known Mr. David Hill for over thirty years, and his sons all their lives, and all have the highest reputation of square dealing.

By careful attention to the quality of their stock, they have gradually built up an immense big business, and are shipping stock to all parts of the world.

F. W. Reese President,

Elgin National Bank

CAPITAL \$ 1,000,000.00

EDWARD SCHMIDT, PRESIDENT
NEW HAVEN, CONNECTICUT
C. F. O'HARA, CASHIER
C. A. DAVIS, ASST. CASHIER

ELGIN, ILL.

TO WHOM IT MAY CONCERN:

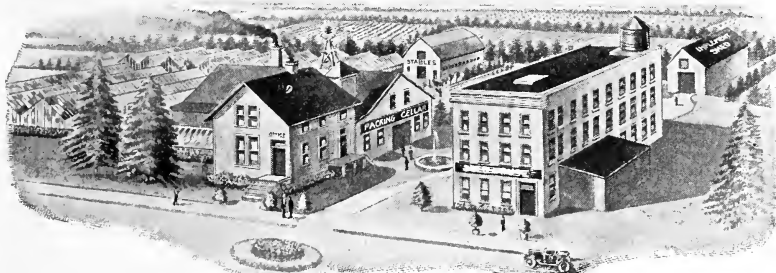
D. Hill, and successor, The D. Hill Nursery Co. Inc., of Dundee, Ills., have for many years been valued depositors and customers of this Bank.

They have at Dundee one of the largest evergreen nurseries in the world and the high quality of their goods has brought them a very large business.

They have the highest reputation for honesty and fair dealing and we cheerfully recommend them to anyone desiring goods in their line.

THE ELGIN NATIONAL BANK,

E. O'Hara
Cashier.



A Bird's-eye View of the Hill Nurseries



D. Hill, Evergreen Specialist

Glad to Meet YOU! Both Old and New Friends!

D. Hill

I welcome thousands of farmers at our nurseries every year. It gives me honest pleasure to grasp my fellow farmers by the hand and show them over our Evergreen nurseries.

I would be glad to welcome YOU—and if ever you do get near Dundee, I want you to drop in and spend the day. I have a pretty good automobile and you and I will just get into it and tour all over this big place of ours. I'll be glad to do it—for I am just as proud of my nurseries as you are of your farm—let me tell you that.

But—I cannot expect to have the pleasure of shaking the hands of anything like a tenth of all our friends and customers.

So—I must use this introduction to say, “Glad to meet you,” to you all—and to talk with you just as one farmer to another about WHY—

A Little Planting of Hill's Evergreens

**Will Add \$1,000 to \$2,000
to the Value of Your Farm**

The best way for you to realize the extra value of Hill's Evergreen Windbreaks that will bring about this result is to know more about our nursery.

The growth of this nursery since it was founded 63 years ago—in 1855—is the best proof on earth of the superior quality of Hill's Evergreens.

In these early days we did not have the advantage of our own modern experimental and testing grounds to aid us in our work.

We did insist on quality from the very first. We made SURE that every tree sent out was true to name, symmetrical, strong, healthy and hardy.

Today, the reward of our painstaking efforts in this direction is the reputation Hill's Evergreens enjoy for certainty of growth and beauty throughout the length and breadth of America.

So from a mere acre or two of Evergreen trees the Hill Nurseries have expanded until at the present time our nurseries, greenhouses, seedling beds, testing grounds, etc., cover a space of more than four hundred and fifty acres.



Our Location Is Ideal for Propagating Windbreak Evergreens, as Well as Ornamental Lawn Evergreens

Our nurseries are located just far enough north to insure hardiness, and just far enough south for good SUBSTANTIAL growth. The selection of the location here in this fertile Fox River Valley, 38 miles northwest of Chicago, was indeed fortunate for ourselves—and also for the many thousands of farmers who depend on our nurseries for quality Evergreens.

I Am Proud to be Called "Hill—The Evergreen Specialist"

Evergreens have been my life work. I have been so long a specialist in planting and growing Evergreens—that the name "Hill" MEANS Evergreens—the finest quality, the SUREST growing Evergreens known in America today.

My greatest "hobby" during all these years has been EVERGREEN WINDBREAKS. I have preached the gospel of Evergreen Windbreaks over and over again to the millions of American farmers. From this nursery have gone millions of Windbreak Evergreens to the farms of America. It is safe to say that

99/100ths of all the Evergreen Windbreaks that are such proud ornaments and such profitable assets of hundreds of thousands of American farms came from THIS nursery.



I have preached the
gospel of Evergreen
Windbreaks

Still there are plenty of farms unprotected and unadorned by Evergreen Windbreaks. I suppose it must be because these farmers have "put off" planting the Evergreen Windbreaks from one year to another—and they just naturally haven't got 'round to it yet. Surely there cannot be any doubt but that they KNOW their value.



A wind-whipt Prairie
Farm

Evergreen Windbreaks are assets on any farm—especially if located on the wind whipt, blizzard-blasted prairies of the Middle West.

The beauty about an Evergreen Windbreak is that its value is **ALWAYS INCREASING**. It is one of the biggest **PERMANENT** assets any farm can ever have.

You can spend \$3,000.00 to \$5,000.00 for barns and equipment and when the barns are built you will have added only \$3,000.00 to \$5,000.00 value to your farm.

But do you realize that you can invest as little as \$25 or \$30 for Hill's Evergreen Windbreak equipment for your farm that will quickly grow into a real \$3,000.00 **IN ADDED VALUE TO YOUR FARM?** Do you know that it will do this in only a few years?

This is not my mere say-so. It is not just said because it **SOUNDS** big and fine. It is a statement based on the testimony of tens of thousands of my farmer customers everywhere. In fact, the most treasured rewards of my experience as an Evergreen Specialist are the countless letters that I receive from farmers who, on my advice, have planted Hill's Evergreen Wind-breaks **GENEROUSLY** on their farms and who tell me how much protection and profit they have reaped as a result.

The Beauty of Hill's Evergreens Will Add Wonderfully to the Appearance and Selling Value of Your Farm

The year 'round beauty of Hill's Evergreens planted either in windbreaks around farm home, farm buildings or fields—or in Evergreen groves add a note of homey comfort—a touch of quiet beauty—an air of thrift and pride of ownership that impresses all beholders.

Hill's Evergreens are "all-the-year-'round" trees. They serve you faithfully and efficiently through all seasons of the year. They give your whole property an appearance of coziness—inviting hospitality—distinction.

And, if the time comes when you want to sell that farm, you will find that your plantings of Hill's Evergreens will add hundreds of dollars—yes, thousands of dollars above the price you would be able to ask—**AND GET**—if you **DIDN'T** have Hill's Evergreens generously planted on your place.



Evergreens—All the
Year 'Round Trees

The "Thousand and One" Reasons Why Hill's Evergreen Windbreaks Should Be Planted On Your Farm

It's not only true that "Where there's a will, there's a way"—but it is also true that "Where there's a WILL to improve and increase the productivity and the selling price value of any farm, there's a Hill's Evergreen Windbreak."



Make Your House and
Barn Warmer

It WILL make your house and barn warmer.

A Hill's Evergreen Windbreak WILL keep your stock warmer and healthier in winter—and allow them to fatten quicker on less feed.

It WILL stop the frost from creeping in under the doors and windows and that means less coal will be needed to keep the house warm.

It WILL protect your barns and barn-yards so that milk cows will produce 15 to 25 per cent more milk—at a reduced feed cost.

It WILL stop snow from drifting across roads and between your barns.

It WILL protect poultry houses, thus increasing egg yields.

It WILL protect your fruit trees from spring frosts and keep the fruit from blowing off the trees and bushes.

It WILL attract and protect song and game birds on your farm which will keep down the losses due to insects.

It WILL grow in all kinds of soil. Hill's Evergreens are not affected by insects.

It WILL insure the future value of your farm just as buying life insurance insures the future welfare of your family.

It WILL give shelter to crops—prevent hot winds robbing the soil of sub-soil moisture. Also prevents cold winds freezing growing crops.



Evergreens Attract
Song and Game
Birds—Keep Down
Losses by Insects

It WILL make your garden one or two weeks earlier every spring.

It WILL prevent washing away of land when planted on hills and slopes.

It WILL prevent pollen crossing from one field to another and therefore is good as a wind-break hedge-row.

It WILL beautify your place and be a permanent improvement on which you will never have to spend a cent for repairs and will add \$10.00 to \$25.00 an acre to the sales value of your property.



\$5 More Per Acre in
Crop Yield Each
Year

Farmers Tell You In Their Own Words How Hill's Evergreen Windbreaks Improved Their Farms

"Increased Value of Farm \$50.00 an Acre"

Mr. Frank Fry, Letts, Iowa, declares: "Our farm is worth \$50.00 MORE per acre than it was worth before I planted a Hill's Evergreen Windbreak. A Hill's Evergreen Windbreak on a farm will attract attention as far as you can see it."

Would Not Take \$1000.00 for His Hill's Evergreen Windbreak

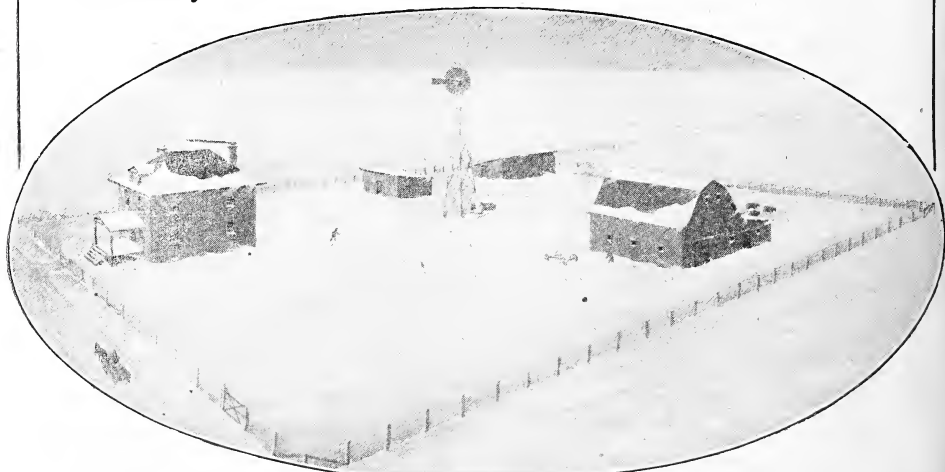
Mr. S. R. Blythe, Williamsburg, Iowa, states: "I would not take \$1,000.00 cash for the splendid Hill's Evergreen Windbreak on my farm."

Money Cannot Buy This Hill's Evergreen Windbreak

Mr. S. F. Roelfs, Glasford, Ill., says: "Money cannot buy this Hill's Evergreen Windbreak on the north and west sides of my farm buildings."

Added \$3000.00 to \$5000.00 to This Farm's Value

Mr. Geo. Andersen, Harlan, Iowa, bought 200 Hill's Evergreens—and asserts: "I now have one of the finest Hill's Evergreen Windbreaks in this country. It has added \$3,000.00 to \$5,000.00 to the value of my farm."



The Farm Before It Was Given the Protection of a Hill's Evergreen Windbreak—The Whim of the Blizzard Winds—Bleak—"Cold as an Abandoned Barn"

Hill's Evergreen Windbreak a Great Improvement

Wm. H. Anderson, Grand Rapids, Mich., writes: "Hill's Evergreens that I planted 10 years ago as a windbreak have given me good satisfaction. The effects both in summer and winter are very good. It is certainly a great improvement in the looks and the VALUE of the farm."



My Farm Buildings
Were Surrounded by
Evergreens

Added Tremendously to Value of This Farm

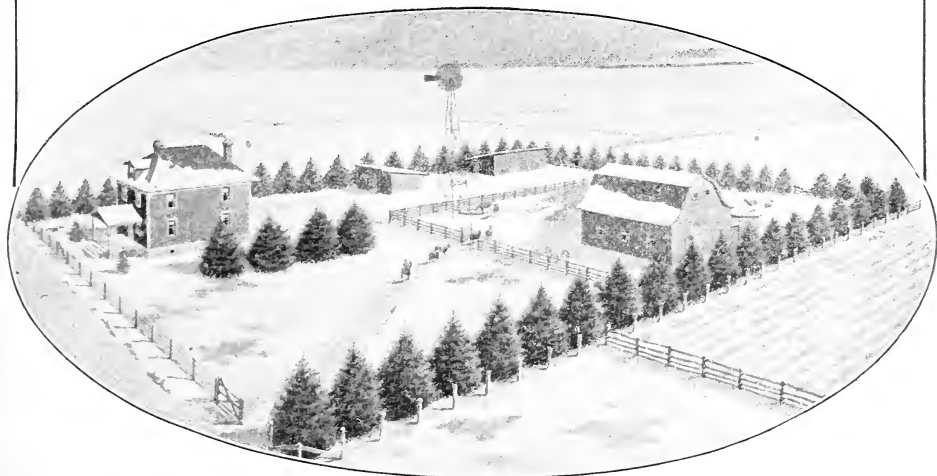
U. P. Byrne, Muscatine, Iowa, writes: "Some years ago I wired you to send me 100 Hill Evergreens, by express, well packed. Every tree lived and grew. The value of that windbreak to my farm and the surrounding territory is well-nigh incalculable."

\$2,000 Added to Worth of This Farm

Mr. Henry George, West Union, Iowa, states: "Ninety people out of 100 say that the Hill Evergreen Windbreak has improved my farm more than \$2,000.00 and the Evergreens only cost me \$25.00."

Hill's Evergreen Windbreak Paid for Itself 100 Times Over

Mr. John A. Rahn, Lanark, Ill., writes: "My farm buildings are completely surrounded by Hill's Evergreen Windbreak. I think it is a pity that farm owners cannot be awakened to the fact that Hill's Evergreen Windbreaks will pay for themselves 100 times over."



The Same Farm After Given the Blanket-Like Protection of a Hill's Evergreen Windbreak—Warm—Free From Sweep of Wind—Worth Hundreds of Dollars More to Owner—or Buyer



Mail Your Order To-
day

NOW—We Ought to Get Down to Business —You and I.

Certainly, I have proven to you that a Hill's Evergreen Windbreak would be a profit-maker for you on YOUR farm. Not somebody else's—**YOURS!**

Every State Agricultural Experiment Station agrees that **EVERY** farmer should plant an Evergreen Windbreak. Every farmer who has ever planted a Hill's Evergreen Windbreak **OF OUR SELECTION**, will tell you—**HAS** told you right in this very book—that **YOU** would profit big by protecting your farm home, your farm buildings, your fields, by planting Hill's Evergreen Windbreaks on your farm.

Why Not Take Advantage of My Offer to Select the Right Evergreen Windbreak for You?

Let me select your Evergreen Windbreak for you. Write me about it **NOW**. The blank I am slipping into the front part of this catalog is for your convenience in telling how many feet of Windbreak you want. Fill it out today—while you have a little leisure time—and send it along. I'll treat you "white." Leave that to me—for you know as well as I do, that I couldn't have remained in business and made this the biggest Evergreen Nursery in the world, unless I was always "on the level."

If you are not satisfied—I don't want your money. I think too much of my reputation to have **ONE** dissatisfied customer anywhere.

So—don't "keep putting off" the day when you will "make up your mind" to plant a Hill's Evergreen Windbreak. Start it **NOW**. Get in your order **NOW**. In a few years you will be thanking me from the bottom of your heart that I **DID** urge you to protect yourself, your pocketbook and your farm with a Hill's Evergreen Windbreak. See what I offer you **THIS YEAR!**

Here's What You Get for \$15.00 !

1000 Feet of Hill's Evergreen Windbreak

(100 Selected Evergreens—1 to 3 Feet High)

Here's What You Get for \$21.75!

1500 Feet of Hill's Evergreen Windbreak

(150 Selected Evergreens—1 to 3 Feet High)

Here's What You Get for \$28.00 !

2000 Feet of Hill's Evergreen Windbreak

(200 Selected Evergreens—1 to 3 Feet High)

Use the Order Blank Today! Prices May Advance Next Season!

How Evergreen Windbreaks Added \$5000 to the Selling Price of My Minnesota Farm



RACIOUS! What a *desolate* country!" was my first exclamation, when I looked over my farm on Section 17, three miles west of St. James, Minn.

The entire farm was in the clutch of the elements. It was a windwrapped prairie farm. Bleak, treeless, barren as a mountain side. The day I came to that farm a bone-biting 40-mile-gale swept across my acres, a knife-like wind tore across on its unchecked path. I instinctively thought of the contrast between this section and my windbreak-sheltered acres in Illinois.

So, the first thing I did was to start an Evergreen Windbreak. I planted a single row of Evergreens from my own nursery around the north and west sides of my house and farm buildings. Neighbors thought I was crazy. They said as much to me. "What's the 'tarnal use of plantin' them Evergreens afore you have even taken a crop off the ground?" That's what they said. But, I went on ahead, because I kind of figured that all they knew of the value of Evergreen Windbreaks you could "put in one eye."

So, when the next year came around and I saw how well the single row had grown, I put in two more rows. That made a triple row windbreak on both the north and west sides.

Then the next spring I set out a five-acre woodlot of Evergreens. Say, you ought to have heard the neighbors guy me. "What you goin' to do, Hill? Start a lumber yard? You must have 'money to burn' to spend all that money for nursery Evergreens!"

All that money! Do you know that any farmer could buy all the trees I bought and set them out for \$45?

Why, it wasn't but three or four years before those windbreaks were saving me several times \$45, both in fuel for the house, feed for the stock and in saving of crops and in loss of soil moisture.

But what made 'em sit up and take notice was when I sold the farm. There wasn't a farm around mine—although the soil was the same as mine at the start—and they had just as good farm buildings as mine—which could be sold for \$50 an acre. But I *easily* got \$92 per acre for my land. That practically meant that my farm was worth 50 per cent more per acre than any adjoining farm. *It meant that my investment in \$45 worth of Evergreens had added \$5,000 in the value of my farm.*

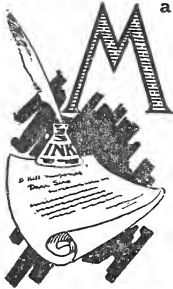
Read this catalog through and you will find scores of instances just as convincing as my own experience on my own Minnesota farm.

An Evergreen Windbreak will prove a money-saver and a money-maker for every farmer, especially if the Evergreens are Hill's Evergreens.

J. Hill
President



Why the Majority of Farmers Prefer Hill's Evergreens for Windbreaks



Make Fine Looking Windbreak

D. Hill Nursery
Co.

Gentlemen:

Received your shipment of Evergreens O. K. and was very well pleased with them. They were larger than we received last year, but fit in

all the better, as they compare in size with those planted last spring and make a fine looking, even windbreak.

O. D. Buck, Franklin Grove, Ill.

"The Finest Evergreens I Ever Saw"

D. Hill Nursery Co.

Dear Sir:

The Evergreen Windbreak arrived in fine condition. They are the finest Evergreens I ever saw. You sent me more than were due me. Thanks for the extras. "Evergreen Specialists" is right, success to you; and I will always have the best word for you.

F. C. Stonebraker,
Mt. Morris, Ill.

"Make Fine Windbreak or Hedge"

D. Hill.

Dear Sir:

The Evergreens that I purchased of you have done exceedingly well. Out of over 300 I lost only six and now can scarcely tell where the six are out, as the others have closed up the gaps. I can certainly recommend Hill's Evergreens to anyone desiring a fine windbreak or hedge.

Valmore Parker,
Robinson, Ill.

"Would Not Be Without Hill's Evergreens for \$1,000"

D. Hill.

Dear Sir:

I consider that my Evergreen Wind-breaker has increased the sale value of my farm three or four hundred dollars, yet if I knew I was to be without an Evergreen Windbreak, it could not be bought for a thousand dollars. It is a practical investment for any farmer.

Fred Doehler,
Chadwick, Ill.

"Hill's Evergreen Windbreak Doing Fine"

D. Hill.

Dear Sir:

I wish you could see our Hill's Evergreen Windbreak we started last year. It is growing just fine. Next spring, if all goes well, we will get some more Evergreens.

E. C. Schneider,
Madison, Wis.

"Kansas Interested In Hill's Ever- green Windbreaks"

D. Hill Nursery Co.

Gentlemen:

I am sort of a pioneer in Evergreen planting here in Western Kansas. I have ordered Evergreen trees from you for about five years. Last year my order totaled \$52.78. Many of the people here in Kansas are getting interested in Hill's Evergreens after seeing what I have done and it might be well to send them your catalogs for this year.

D. R. Beckstrom,
Tribune, Kan.

"Hill's Evergreen Windbreak Best Asset on Farm"

D. Hill Nursery Co.

Dear Sirs:

I commenced the growing of Evergreens for windbreaks on my father's farm and it gives me great pleasure to say that they are giving me value for the time and money I spent. No farmer, I believe, fully realizes the full value of an Evergreen Windbreak until he has one surrounding his farm buildings. Farmers without an Evergreen Windbreak are missing a great pleasure and a valuable asset to their premises.

S. Charlson,
Dennison, Minn.



These — And Thousands of Other Farmers Urge You to Plant Hill's Evergreens

**Has "Appetite" for More Hill
Evergreens**



D. Hill Nursery
Co.

Gentlemen:

I remember I never wrote you about the Hill's Evergreens I received last spring. They did fine and it gave me an "appetite" to get another order this year. Receive my thanks for the extra Evergreens sent me.

Henry Krebs,
Riverside, Ia.

"Neighbors Pleased at Hill's Evergreens"

D. Hill Nursery Co.

Gentlemen:

The Hill's Evergreens I received from you are doing fine and they all started to grow. There are many neighbors who come to see these Evergreens. It surprises the people how nice they do here and they ask where I got these nice plants.

Edmund Gabel,
Shelby, Neb.

"Hill's Evergreens Surely the Best"

D. Hill Nursery Co.

Gentlemen:

The Hill's Evergreen Windbreak I purchased of you this spring is doing fine. Mr. Hill, I was very much surprised in my order, the stock was surely the best. I have shown several my Hill's Evergreen Windbreak and every one says they will surely send for one. Needless to say, I am greatly pleased. I was a little slow in writing, but I wanted to see what they would do.

D. A. Bowland & Son,
McGrawsville, Ind.

**"I Would Not Take Three Times
What I Paid for My Hill's
Evergreens"**

D. Hill Nursery Co.

Gentlemen:

The 100 Hill's Evergreens I bought of you three years ago are growing fine and I would not take three times what I paid for them.

Louis Goodenrath,
Shelby, Mich.

**"Hill's Evergreens Made Fine
Growth"**

D. Hill Nursery Co.

Gentlemen:

The Evergreens I bought from you for my windbreak have been entirely satisfactory to me. The trees came well packed and made a very good growth from the start to the extent that I now have on my farm one of the best as well as most ornamental windbreaks one could ask for.

A. H. Mountain,
Atlantic, Iowa.

**"Money Cannot Buy My Hill's
Evergreen Windbreak"**

D. Hill.

Dear Sir:

Please send me your catalog of Hill's Evergreen Windbreaks. I bought 500 Evergreens from you for planting on the north and west sides of my orchard that money cannot buy.

S. F. Roelfs,
Glasford, Ill.

**"Hill's Evergreens Arrived In Fine
Shape"**

D. Hill Nursery
Co.

Dear Sirs:

The Hill's Evergreens ordered from you arrived in first class shape, showing in every respect you understand your business.

W. A. Tihen,
Harper, Kan.



Why I Made Evergreen Growing My Life Work

A Personal Statement by D. Hill, Evergreen Grower for Over Fifty Years



N Evergreen Windbreak was one of the first things I saw as a boy.

Where I was born over-seas Evergreens were the common possession of every farm. The beautiful Evergreen hedge rows and farm windbreaks were everywhere, as they are today, in the old country. Without them no farm crop could be considered safe against the weather changes, against the soil moisture-robbing winds. Every farmer counted on these windbreaks for control over wind and weather conditions. And, as a result, such a thing as a disastrous crop failure was unknown.

So, you see, when I came to America, windbreak protection for farm buildings and farm crops was a tradition with me.

The lack *and the crying need* for Evergreen Windbreaks here in the land of Old Glory astonished me and put me to thinking.

That bleak, baren, wind-swept Connecticut farm that was my first American home gave me my first idea of the disastrous losses our farmers of the U. S. were suffering because of the lack of protective windbreaks. That farm was helplessly unprotected, the slightest whim of wind or weather could and did strip it of its crops.

Summer winds unbroken by an Evergreen planting sucked its soil dry of the moisture needed for growing crops. They blew over and ruined fields of standing wheat, oats and rye.

They tore the fruit from orchard trees.

In winter the blizzard's blasts made the house, the barn and the barnyards its playthings. There were no protective Evergreen Windbreaks to check the bitter winds that blew in from Long Island Sound. There was a chill in every room of that farm house.



Hill Norway Spruce Windbreak Protecting House, Garden and Feed Lot. See Young Windbreak. A Good Example of Evergreen Windbreak Arrangement

The barn was full of shivering live stock. Goodness only knows how much the owner of this wind-wrapt farm must have lost every year because he didn't have the protection of Evergreen Windbreaks.

I came West—to Illinois—soon after that. And here the need, the almost criminal lack of Evergreen Windbreaks was even more apparent.

The prairie farms were at the mercy of the winds and weather. There was no protection for crops or farm buildings against the baking summer winds or freezing winter blasts. The few willows or cottonwood windbreaks on a farm here and there were of little value in summer and of no value at all in winter. The need for Evergreen Windbreaks was terribly apparent.

That is what made me decide to go in for Evergreen growing in earnest. I realized the need. I saw America's want, especially in the wind-whipt Middle West.

Good fortune led to the small town of Dundee, Illinois, where I found the ideal soil for Evergreens. I felt that here was my opportunity to help American farmers to protect themselves just as European farmers have done for centuries past.

The Hill Evergreen Nursery of 1855 was a small affair. But it had within it the right ideals. It grew Evergreens the right way. Of course, that was the way that cost us the most in time and money. It meant that we had to charge more for our Evergreens than the common nursery would ask. But, as someone else had said, "The presence of quality overshadows the price asked," and we had demands for more Hill Evergreens than we could grow before the nursery was 10 years old.

You know, a man likes to look back through the long stretch of his life and think of the *good* he has done. Nothing else matters.

So I look back to the days when farmers came from 25 to 50 miles away and took home in wagons the Evergreens that we had planted, cared for and raised to perfect transplanting size and root-growth here in our little nursery. There is lots of real pleasure in the realization that I helped those farmers to make their farms more beautiful and more productive.

There are scores of farms all around our little town of Dundee that are protected today and *made more profitable* today because of the Evergreen Windbreaks they bought from us *years* ago, when we were small and our nursery capacity limited.

And, gradually, *surely* the news of the superior value, the extra worth of Hill Evergreens became known throughout the entire Middle West. One farmer told it to another. We began to get orders from away out in Nebraska, from North Dakota, and from all over the U. S.

Of course, there was a whole lot of hard work connected with the building up of the business all the way through. It was harder than putting a quarter section of raw prairie land in seed, I can tell you.

The idea of broadening out came to me when a big stock farmer up in Minnesota came in one day and *gave me the biggest Evergreen order I had*



The Wind Tore the
Fruit From
Orchard Trees



**I Found I Could Ship
Hill's Evergreen
Everywhere**

ever seen in my life! I accepted the order. I knew I had to ship the Evergreens over a distance of more than a thousand miles. How would I ship them? Can't you just picture my worries on that point? They *had* to be packed so that they would arrive in prime condition, almost as good as though just dug up, full of life and growing strength.

That was the problem I solved. And when I solved it, I knew that I *could ship Evergreens anywhere* and be sure that they would arrive in perfect planting condition.

What I did was to pack the Evergreen tree roots in damp moss. I was careful to keep the tops dry, and I packed the whole shipment in light wooden boxes, with plenty of ventilation and still plenty of protection.

Those trees reached that 1,000-mile-away customer in perfect shape. They thrived, grew "famously" as he said, and made a series of windbreaks for him that has added thousands of dollars to the value of his farm holdings.

That incident, that success in long-distance shipping made me resolve to make the Hill Nurseries a National Evergreen Nursery.

That first long-distance shipment, made nearly 30 years ago, has been duplicated a thousand times since. Today we ship to South America, to China, to New Zealand, all across the continent and all over the globe.

From the little two-acre nursery of 1855 Hill's Nursery has grown until it covers 450 acres, and today raises and ships over two million Evergreens per year.

In filling the Evergreen Windbreak and ornamental planting needs of America, we have opened up markets for Hill Evergreens all over the world.



Arnold Schuetz of Humboldt, Nebraska, says: "My Hill's Evergreen Windbreak cuts down my feed bills hundreds of dollars every winter."

How Soon Will an Evergreen Windbreak Be a Farm Asset ?



SOME people have gained the idea—goodness only knows where—that a windbreak has to be 30 to 50 feet high before it gives protection and becomes a real farm asset.

That is an *entirely wrong idea*.

Now, look at it this way. Would you build a fence 30 feet high? Of course not! You know that the upper 24 feet would be absolutely *wasted*.

Well, a 10 to 15 foot Evergreen Windbreak is practically as much an asset as one 50 feet high.

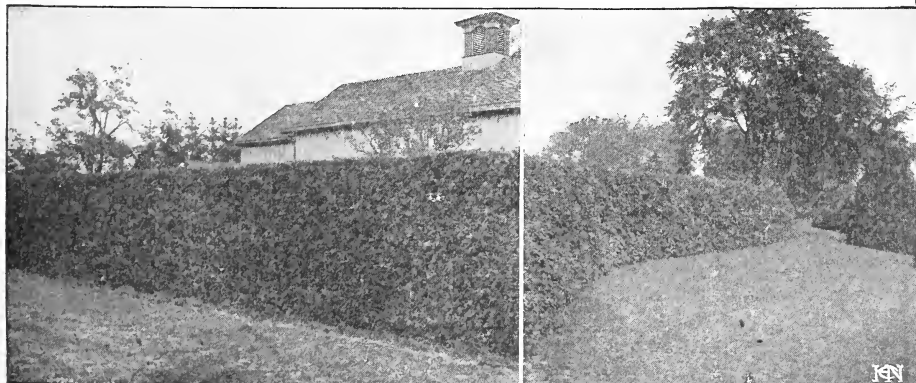
Even a three-foot Evergreen Windbreak, two to three years old—bushy and compact—as Hill's Evergreens grow, will give protection equal to 10 times its height.

That little three foot windbreak of Hill's Evergreens will serve as a splendid snowbreak. It will prevent low, moisture-robbing winds sweeping unchecked across the fields. It will give more protection to your farm building than you have any idea of.

It will take only a comparatively few years for a Hill's Evergreen Windbreak to attain a height of 10, 12 or 15 feet.

Furthermore, many farmers prefer to trim their windbreak row closely, gradually developing it into the form of a high, compact hedge, 10 to 12 feet in height, and by annual shearing keep it about that height permanently. A windbreak or high hedge of this kind performs the work expected of it.

Authorities are coming to see more and more that it is really not so much a matter of getting height on a windbreak as it is to gradually develop a compact windproof high hedge of Evergreens, which not only gives the desired protection, but is more ornamental also.



"My 6-foot Windproof Evergreen Hedge gives all the protection needed for this barnyard and feed lot," declares this Iowa farmer.

What Is Your Farm Worth TODAY

Would You Spend \$15 to Make It
Worth \$2000 to \$3000 More

?



ELL—right in this catalog—you will find signed statements of farmers who state that Hill's Evergreen Windbreaks added \$2,000 to \$3,000 to the value and the productivity of their farms.

You ask how such a thing is possible?

Well—just look at the farms that are unprotected by Evergreen Windbreaks. Drive by them in the winter. The whole farm is in the clutch of the elements. It is the plaything of the winds. Blizzard breezes whip the farm home—sift through every crack and cranny of the barn—start the live stock shivering. The whole farm is bleak, uninviting, forbidding. It makes you shiver just to look at it.

We will say that five miles further down the road you pass a farm generously planted with Evergreens. Evergreen Windbreaks embrace the “windy sides” of the farm home and farm buildings. Evergreen Windbreaks are placed throughout the farm where they will give most protection to crop fields. On a little rise off yonder, on ground that will hardly “grow weeds,” a young Evergreen grove has been planted, for you know, Hill's Evergreens will grow on soil where nothing else is able to take root. The whole farm looks warm—and is warm. It has a hospitable appearance—an air of thrift and prosperity.

How much more wouldn't *you* give for the second farm than the first one?

There you are!

That's your answer.

And that's your reason for planting Hill's Evergreen Windbreaks on *your* farm.

A 160 acre farm with good windbreak equipment around the buildings and fields will sell for \$10 to \$30 an acre more.



“I consider the Evergreen Windbreak one of the cheapest and best improvements I ever made on my farm. Have never spent a cent on it for upkeep or repairs,” writes the proud owner of this windbreak.

But wait! You can't cash in on increased value if you don't want to sell. Certainly not. But what gives the well protected place this increased value? Why, you know that it's the saving in feed for cattle and hogs—and they thrive better on less feed; saving in fuel for your house; increased comfort and protection for your family; increased yield of crops; earlier gardens and better fruits; increase in general comfort and appearance. These are definite values that you can cash in on every day in the year.

There's another thing. Buildings and fences commence to depreciate as soon as built. That's unavoidable, though good care helps much. But an Evergreen Windbreak immediately commences to grow in value and continues to increase each year.

Ask such a farm owner what he'll take for one of his good Evergreen trees. He'll probably refuse \$10, and they cost only 15 to 25 cents each. Every year adds more charm, protection and beauty to your Evergreen Windbreak. Wouldn't you take pride and pleasure in having the handsomest place in your neighborhood?



See Our Low Priced
Offers on Page 10

Three Years' Growth Makes Good Windbreak

Many folks still think it takes 10 to 12 years before an Evergreen Windbreak is of value. No wonder they neglect planting it. But that's all wrong. Six to eight foot would give some protection. Same with Hill Evergreens. They will give you as much protection as a six foot fence after three or four years' growth. We do the early developing in our Nurseries.

We send you stocky, sturdy trees with heavy tops and fibrous root systems. We transplant, root, prune and develop for three to five years and they're ready for rapid growth when you plant them. They'll add considerable value and a great deal of comfort to your place in four years' time. Almost as big as you want them in six or seven years with good care.

It's surprising how much Evergreen planting you can do for a very small investment. A good Hill Evergreen Windbreak is a lot cheaper than a tight board fence. Figure it up—\$1.50 per hundred feet of windbreak (spaced 10 feet apart). Use double rows if you want—you can afford it at such a price.

1,000 Feet of Windbreak Only \$15

You owe a Hill Evergreen Windbreak to your family. You owe yourself this saving in feed and fuel protection for your stock, poultry, gardens, buildings and fields.

Hill's fine Evergreen Windbreaks cost but little—only 1½ cents per running foot—you begin to get results in three years after planting. Don't put it off any longer. Be fair to your farm.

I will help you put a Hill Evergreen Windbreak on your farm this spring and make the folks happy. Just figure out how many feet of windbreak you need around your house and buildings. Be liberal with your place. It will pay you.

Double rows on the north and west sides are advisable. Eighty-four Evergreens (planted 10 feet apart) will plant a whole acre on 4 sides. Get enough for the "Home Acre" this spring. Hill Evergreens are absolutely dirt cheap in comparison to their value. They're cheaper than a good fence.



Prof. G. B. MacDonald

MacDONALD

OF

IOWA STATE COLLEGE

AT AMES

PREACHES THE GOSPEL OF

EVERGREEN

WINDBREAKS

Ames, Iowa, Nov. 7, 1917.

Mr. D. Hill, President,
D. Hill Nursery Co.,
Dundee, Ill.

Dear Sir:

Few farmers in the prairie sections of the country realize the full benefit which may be obtained by the proper planting and maintenance of windbreaks on the farm. Were the advantages of a good Evergreen Windbreak or shelterbelt fully realized, it is quite certain that a larger per cent of the farms through the prairie sections would be provided with such shelterbelts.

For protection against the cold winds of winter, the Evergreens stand in a class by themselves. One or two rows of Evergreens will afford as much winter protection, if properly placed, as a number of rows of broad-leaved trees which shed their leaves during the winter.

Aside from the protective value afforded by windbreak trees, such planting increases the beauty and comfort of the farmstead and adds an appreciable value to the property.

Evergreens suitable for a variety of soil, moisture and climatic conditions are available. Care should be exercised in selecting trees suitable to the locality to be planted, since this, with the subsequent care given the trees, is largely responsible for the success of windbreak planting.

Yours very truly,

A handwritten signature in cursive script, appearing to read "G. B. MacDonald".

Professor in Forestry,
Iowa State College and Exp. Sta.

Uncle Sam Urges Planting Evergreen Windbreaks



U. S. Dept. AGRICULTURE Recommends Evergreen Windbreaks for All Farms

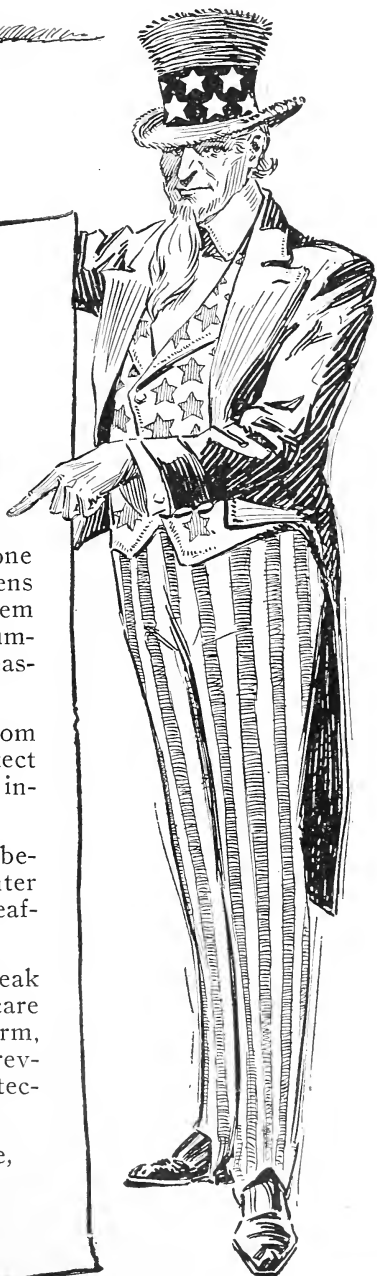
Windbreaks in more ways than one are a farm asset. A belt of Evergreens by the farm buildings protects them from the extreme winter cold and summer heat and makes the farm a pleasanter place in which to live.

They tend to prevent the soil from drying out quickly and they protect grain and orchards from mechanical injury by the winds.

Evergreens are recommended because they give so much better winter protection than the hardwoods or leaf-bearing trees.

It is advisable to treat the windbreak as an asset and to give it the same care as other productive agents on the farm, so that it may become a source of revenue as well as a comfort and protection.

U. S. Department of Agriculture,
Washington, D. C.





All State Agricultural Stations Boost Evergreen Windbreak Planting

You must be interested in your Agricultural Station. *Your* taxes foot their bills. *You* pay for the experiments and researches they carry on for *your* benefit. Read what they say about the value of Evergreen Windbreaks on the farm. They have made exhaustive investigations at a cost of thousands of dollars. They have studied the subject from all angles. What they recommend affects *your* profits. Follow their advice and add to the value of your farm.

(Lack of Space Forbids Printing the Reports of Many Other States)

Ohio

Every farm should have its Evergreen Windbreaks—both around the house and barns.

Because of their enduring foliage, Evergreens should be more extensively planted about farm homes. As a protection to farm buildings, the barn-yard or poultry-run, a good Evergreen Windbreak will repay its cost in a few years in the saving of fuel or feed alone.

Nor need one wait a dozen years or half so long for Evergreens to afford protection against piercing winds. Results are secured almost from the start.

Every farm should have its shelter-belt of Evergreens to afford year around protection.

Ohio Agric. Exp. Sta.,
Wooster, Ohio.

Minnesota

When all prairie farms are planned on reason instead of on custom and prejudice, the Evergreen Windbreak will be one of its most important features, and will embrace the home, the orchard, the paddock and the fields. The farmer will be a richer man than he is today, and the destructive winds of summer and winter cannot exist and they will be a thing of the past.

E. G. Cheney, Director,
Minnesota College of Forestry.

Nebraska

In windswept regions, like most parts of Nebraska, Evergreen Windbreaks are an absolute necessity in protecting houses, buildings and crops.

I have seen throughout my travels in the state some very thrifty Evergreen Windbreaks. They gave good protection in summer against hot drying winds while they proved a complete barrier against winter winds and storms.

W. J. Morrill, Prof. of Forestry,
Univ. of Neb., Lincoln, Neb.

Illinois

The shelter-belt or windbreak around farm buildings should be as permanent as the buildings themselves. Evergreens serve this purpose best because of their enduring foliage; and will last for generations. An Evergreen Windbreak protecting the house, barn, barn-yard, pasture and stock runs, takes the sting out of the bitter weather for both man and beast.

Agric. Exp. Sta.,
Urbana, Illinois:

Michigan

An Evergreen Windbreak adds greatly to comfort and warmth and is one of the best permanent improvements any farmer can make. At the same time it increases the selling value of the farm.

J. Fred Baker,
Exp. Sta., E. Lansing, Mich.

Opportunity for Farmer Boys!

Spare Acre Can Yield \$893 Profit!



HERE'S your chance, boys!

Your father has an acre of ground somewhere on the farm that he can spare. Maybe it is land that isn't bringing him in a cent. Perhaps it is a cut-over wood-lot. Or a little abandoned corner lot somewhere hard to get at, and, therefore, neglected. Or ground that is worn out for corn or other farm crops.

That Land Will Grow Christmas Trees!

Hill's Evergreens will grow on the poorest soil. All they need is a very little attention. And you will be "tickled" to see what fine "money of your own" you can make on an acre of Christmas Evergreen Trees.

Eight hundred and thirty-nine dollars per acre and more has been made by Christmas Tree growers and it only takes a few years to make the big profits.

The demand for Christmas Trees is far greater than the supply. And the supply is growing less every year. So, the price per tree is going up higher every year.

You can easily sell all the Christmas Trees you grow, either in surrounding towns or by shipping to the big cities. You won't have to look for buyers. They will look for you.

Write me and I will be glad to advise you what sorts of Evergreens and give you directions for making your Christmas Tree lot a big success.

\$3,000.00 for \$65.00!

Want to Know How It Was Done



I received an interesting letter a few weeks ago from an old customer in Iowa. It put me to thinking about the value of a windbreak from the standpoint of timber.

Last winter his house and most of the farm buildings were destroyed by fire. As the buildings had been located quite a way back from the highway, he decided to rebuild up nearer the road.

The only thing of importance which remained at the old site was a Hill's Evergreen Windbreak Grove. Having no further need of the windbreak at the present location, he decided to cut it down.

There were 322 trees, with fine straight trunks ranging 50 feet high on an average. A local telephone company heard the trees were to be removed and made haste to contract for the lot to be used as telephone poles. A flat rate of \$10 per tree was arrived at, the purchaser to cut the trees and leave the slash or branches on the ground.

Thus an original investment of about \$65 (at present prices) brought in over \$3,000.

The only thing I didn't like about this incident was that he sold the trees for \$10 each when \$20 or \$25 would have been nearer their worth.

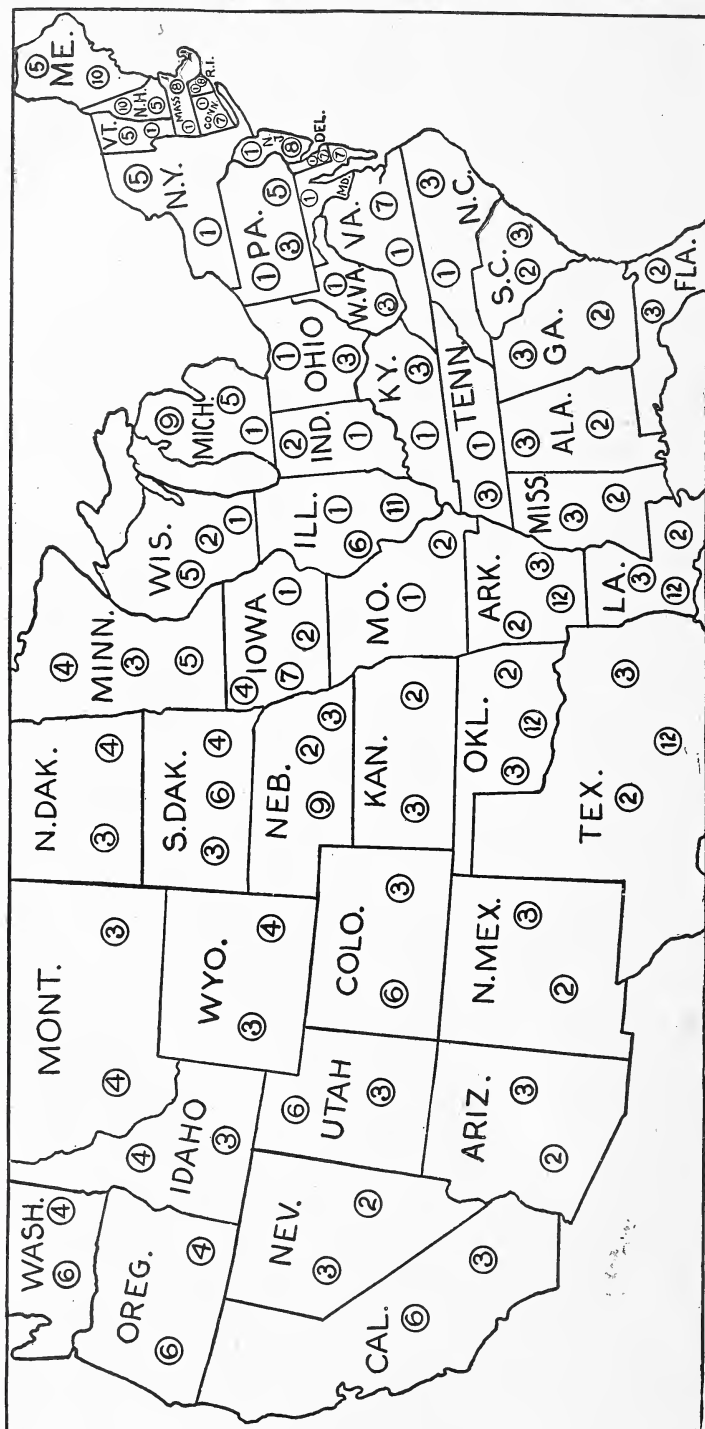
This same farmer who has lived with a Hill's Evergreen Windbreak all his life isn't afraid to try again. He wants 2,000 feet of windbreak for this spring's planting.

While it is not my purpose to sell Evergreen Windbreaks on any but their merits as protection on the farm, their intrinsic value for timber alone is enough to make them a wonderful investment for any farmer.

Hill's National Evergreen Chart

Simply refer to your own State where you will find the varieties of Evergreens best suited indicated by key number which corresponds to the detailed list of varieties given below. These varieties are recommended on account of their hard-ness and adaptability to general climatic conditions.

Hill's Evergreens Are GROWING In EVERY State In the Union



Key No.	Page No.	Key No.	Page No.
1 Hill's Norway Spruce.....	36	9 Jack Pine	38
2 Red Cedar	37	10 Red Pine	41
3 Ponderosa Pine	38	11 White Pine	41
4 Black Hill Spruce.....	37	12 Chinese Arbor Vitae.....	40
5 American White Spruce.....	36		
6 Colorado Douglas Fir	40		
7 Scotch Pine	39		
8 Austrian Pine	39		

We Will Help You Select The Right Evergreens for Your Locality

Hill's National Evergreen Chart is Your Guide and Assurance of Satisfaction

This chart is the result of years of experience, of careful records and reports from customers, State Experimental Stations and the U. S. Department of Agriculture.

Many customers leave selection entirely to us. Some, acquainted with Evergreens, make their own selection. But either way, we will see that you receive the varieties exactly suited to your locality. We always have and shall continue to willingly accept and shoulder this tremendous responsibility for the safeguarding of our customer's interests.

Each order is carefully scrutinized and checked up by experts with the one idea of seeing that you receive exactly what will do best for you and nothing else.

You run no risk, Hill takes the responsibility of seeing that you get a good Evergreen Windbreak that will continually grow into money from the day it is planted out on your farm, and be a source of profit and pride to you and your family all your life, and to succeeding generations.

The satisfaction that farmers gain by leaving the selection of their Evergreens to us is proven over and over again by the letters we receive from our farmer friends. Here are a few samples:

Beloit, Wis., Nov. 19, 1917.

D. Hill Nursery Co.,
Dear Sirs:

I am glad to be able to report that the Evergreens you selected for me are a *success* with me.

I certainly consider the investment in a Hill's Evergreen Windbreak one of the best I have ever made. I have about 200 in 4 rows on the north and west sides of my buildings, planted 10 years ago, standing 12-20 feet high, and the north and west snow-storms do not have the terrors or cold sweep they used to have with me. The beauty and comfort they add to the home can hardly be expressed in dollars and cents. I would not lose them for 100 times what they cost.

NELSON CRISPENSEN,
R. F. D. No. 26, Box No. 28.

Clay Center, Kansas, Nov. 25, 1917.

D. Hill Nursery Co.,
Gentlemen:

The Evergreens you selected for me were very satisfactory. They are now 14-16 feet tall and make a very good windbreak. Right now my place is not for sale, but if I were to buy a place, would pay from \$500.00 to \$1,000.00 more for it if it had a good Evergreen Windbreak like mine.

Yours truly,

FRED ROLL.



Farm Press Praises Evergreen Windbreaks

Publishers of farm papers are interested in all phases of farm life. They spend thousands of dollars annually for your benefit, investigating farming conditions—the best ways for you to make money—the best way for you to save feed—make every dollar invested show a profit—they are your best guidance and help. Farm papers everywhere are greatly in favor of the planting of Evergreen Windbreaks and we are glad to repeat here a few of the many endorsements which annually appear in the farm press.

Windbreaks Save Feed by Protecting Stock and Feed Isn't Cheap Any More

Until some years ago this locality as well as all Nebraska was a treeless desert. We had no windbreaks for ourselves or the stock, other than the buildings, and they were not much. Today there are Evergreen Windbreaks on the older farms, planted so as to break the north and west winds. Some farmers have windbreaks all around their buildings. Stock will seek their shelter in winter and shade in summer. Where there is no windbreak on the farm the stock requires more feed.

Independent Farmer, Lincoln, Neb.

Evergreens Make Ideal Windbreak—They Protect at all Seasons

The ideal windbreak should consist of Evergreens. They give better winter protection and do much to improve the landscape. For the farmer who has live stock, the windbreak is an absolute necessity to furnish protection from the storms and winds in winter and from the sun and cold rains in summer.

Prairie Farmer.

Evergreen Windbreaks Keep Stock Warmer and Save Feed

They Put Money in Your Pocket

It is a pitiable sight, with the mercury below zero and the northwest wind blowing, to see stock with humped backs shivering in unprotected yards,

and it is a debatable question whether the cattle or their owner is the most to be pitied, for as fast as they are losing flesh, he is losing cash. Fifty per cent of this loss is unnecessary, for a few dollars expended in planting an Evergreen Windbreak would permanently stop this loss. *Iowa Homestead.*

No Investment on the Farm so Profitable as an Evergreen Windbreak

Owners of Evergreen Windbreaks and authorities on the subject of windbreak culture are practically agreed as to the actual dollars—and cents—value of a dependable Evergreen Windbreak to the average farmer. It is the consensus of opinion of many farmers and stockmen, whose estimates are largely based on their own experiences, that an Evergreen Windbreak will save for its owner from \$2.50 to \$3.00 for every head of stock he feeds in its shelter.

The yearly saving in feed is not the sum total value of windbreak protection afforded by Evergreens. A good Evergreen Windbreak increases the sales value of a farm. It is estimated that a farm equipped with Evergreen Windbreaks is worth on the market from \$300 to \$2,000 more than the same farm would be if unprotected.

*Successful Farming,
Des Moines, Iowa.*



Home of the Evergreens and Poled Herefords. On farm of John A. Rahn, Lamark, Ill. Read what he says about his Windbreak on page 31.

Every Farm Paper Urges You to Plant Evergreen Windbreaks

Evergreen Windbreaks Easy to Grow

There is a false notion among people that Evergreens are hard to transplant. If handled properly they will transplant as easily as Ash or Elms. Cultivate in summer the same as any growing crop and mulch in winter the first year or two until well established, when they will require no further care. I consider an Evergreen Windbreak of the greatest value to every farm, and there is no reason why every farmer should not have one.

The Dakota Farmer.

Low Cost of Evergreen Windbreak Will Surprise You

Driving through the country one notices the appalling neglect to plant trees and windbreaks. Most farmers would pay a good price for an Evergreen Windbreak to protect their house and barns from wind and storms while it can be had for a small amount of cash, labor and care. An Evergreen Windbreak is worth many times its cost.

The Farmer—St. Paul, Minn.

Evergreen Windbreaks Increase Value of Your Farm

One of the best uses for Evergreens is as a windbreak. No farm can afford to be without a good windbreak for protection to the house and stock.

I know of no way in which a little money can be made to bring in so much as in planting Evergreen Windbreaks. If the farm is sold it will invariably sell quicker and at a higher price. If it is to be kept for a permanent home it will be warm on a cold winter day.

Kansas Farmer.

Evergreen Windbreaks Increase Milk Yield 15 to 25 Per Cent

That windbreak protection for livestock is a necessity is demonstrated by the experience of many farmers of



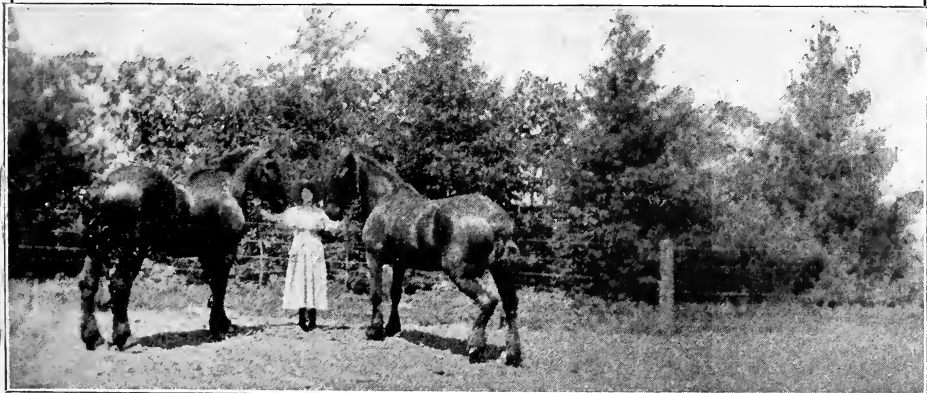
the Northwest. Experts agree that nothing is more expensive and disastrous to horses, cattle, sheep and swine than to allow them to run in yards exposed to chilling winds. Milk cows increase from 15 to 25 per cent in yield when protected from cold blasts, while it has been repeatedly proven that hogs can be fattened on less feed if the pens are sheltered by Evergreen Windbreaks.

Wallace Farmer—Des Moines, Ia.

Evergreen Windbreak Makes Home Comfortable, Says "National Farmer"

Evergreen Windbreaks on the farm add to the contentment of the owner and actually pay dividends in increased crops. The windbreak reduces the velocity of the wind, and, therefore, the loss of soil moisture from evaporation. This is equivalent to additional rainfall, just as "A dollar saved is a dollar made." The greater yields of field crops and saving in fuel and feed from the protection of a good windbreak are enough in a single season to pay for all the Evergreens needed.

Nat'l Farmer & Stock Grower.



Mr. John Hahn, Dysart, Iowa, owner of this Hill's Evergreen Windbreak, says, "My Hill's Evergreen Windbreak has added \$2,000.00 to the value of my farm."

What Good Is a Leafless Windbreak In Winter?



WOULD you think of taking the siding off your barn in winter?

To plant a deciduous tree windbreak (one of leaf bearing trees such as Willow, Poplar, Ash, etc.), instead of a Hill's Evergreen Windbreak, is almost as great folly.

Just think a moment and you can see why the natural characteristics of an Evergreen tree make it far superior to any deciduous tree for winter windbreak purposes.

Look at the branches of an Evergreen. Note how they form a pyramid from the ground to the tree tip, like this: At the ground where protection is needed against low, soil-moisture-robbing winds that sweep along, Hill's Evergreens grow thick, compact and windproof.



Compare this characteristic with the branch-growing habits of deciduous trees. The branches *are on the wrong end of the tree* for effective wind checking purposes. See how the lower portion—the *important* part—of a deciduous windbreak is open like this:

The one and only protection of a deciduous tree windbreak *is at the top*, where it cannot do much good.

I had the folly of planting deciduous windbreaks vividly illustrated to me not long ago.

Mr. H. S. Weber, a farmer living in Winnebago County, Illinois, called at the nursery with his auto truck.

He said, "Mr. Hill, I want to buy an Evergreen Windbreak to plant around my entire farm buildings." After we got his lot of Hill's Evergreens loaded into the truck, he and I came into the office and here is what he told me:



B. J. Broers and family, of Mason City, Iowa. Mr. Broers is an enthusiastic Evergreen planter. He considers Evergreens of first importance on his farm.

"About 11 years ago I called here at your nursery with my brother-in-law. He purchased 2,000 feet of Evergreen Windbreaks. I didn't buy any, but some weeks afterward a tree agent came along to my place and sold me a row of Poplars for a windbreak.

"You see I thought of nothing else except quick results. But I made a big mistake. Those Poplars never gave any real windbreak protection at any time—and in winter, when protection was needed more, I might just as well have had a row of sticks or a barbed wire fence around my buildings for all the windbreak aid that those Poplars gave.

"Well, one night last winter, it blew great guns and the next morning I had a lot of fire wood, instead of trees. Those Poplars snapped off in the wind like toothpicks. About half of them were on the ground—and those that were standing, I cut down, I was so disgusted.

"That meant that, so far as real windbreaks were concerned, I had wasted ten whole years. So, I am going to start in again where I should have started ten years ago, like my brother-in-law did."

Now, don't make the mistake that Mr. Weber made. Don't think so much about quick, hurry-up growth that you forget about permanent, year round windbreak *value*. Evergreens—even Hill's Evergreens won't grow as fast as some deciduous trees. But—they actually do start giving windbreak protection as soon as planted and they *do* increase in usefulness as a windbreak year after year.

Furthermore, it is a fact that *anything* on your farm that matures rapidly is *short-lived*. The corn stalks in your field last summer grew fast, but they didn't last long, did they? Corn stalks and Poplars are a good deal alike—and what is true of Poplars is just about as true of Willows or Ash or Cottonwood.

And, finally, you know just as well as I do which gives the most protection—a stone wall or lattice work.

Just study the picture below. It tells the story—and points a moral.



Interesting, Enlightening Letters Written Straight From the Heart

Evergreens Beautify, Protect and Increase Value of Farms



My Hill Evergreen Windbreak and Hill's Evergreen plantings surely have beautified our farm, formed a fuel-saving, warmth-making shelter for our farm home and farm buildings and have unquestionably increased the value of our land. They have given splendid protection to our orchard and have protected the animals and have saved me many a dollar in feed for my stock.

There are so many uses for Hill's Evergreen Windbreaks and plantings around that all farmers, especially those in the prairie states, should make it a point to plant Hill's Evergreens *generously* on their farms.

E. C. VANSICKLE,
R. R. No. 2, Toulon, Ill.

Illinois Farmer Praises Hill's Evergreens

The Hill's Evergreens I planted on my farm now form a protective windbreak that gives shelter to my live stock—reduces the fuel bills in my home and the feed expense in my barns and feed lot. I also find that the protection they give my poultry yard increases my egg yield during the zero months.

Hill's Evergreens beautify any farm, too. I know that they attract insect-destroying birds and the result means more field harvests and better orchard crops.

HENRY WILDMAN,
R. R. No. 3, Prophetstown, Ill.



Would Give \$1,000.00 if Trees Were All Evergreens

I have bought Hill's Evergreens of you from time to time for many years and it gives me pleasure to say that the stock I bought of you was good and the trees grew nicely.

Nothing like them for windbreaks, fence posts and hedges. It would be a very valuable thing for every state if we had a law compelling all farmers to plant from one to two acres of Evergreen trees on every 160 acres.

I would give \$1,000 if *all* my trees were Hill's Evergreens.

CHAS. MONTTOOTH,
R. R. No. 5, Bradford, Ill.

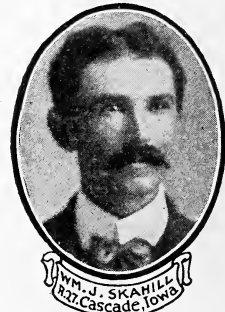


Protect Orchards From Crop-Ruining Winds

My Hill's Evergreen Windbreaks furnish shelter for my stock that lessens cost of fattening them. In a hundred ways these trees have increased the value and the productivity of my farm. They protect the orchard from ruinous winds—winds that would otherwise strip the trees of fruit.

I find that houses sheltered by Hill's Evergreen Windbreaks do not require as much fuel to keep them warm, too. In scores of other ways I have benefited by planting Hill's Evergreens on my farm.

WM. J. SKAHILL,
R. R. No. 27, Cascade, Iowa.



Letters From Fellow Farmers Filled With the Wisdom of Experience

Evergreen Windbreaks Increase Selling Price of Farm

"Hill's Evergreens are very useful on any farm. They add to any set of farm buildings an air of thrift, tidiness and general good appearance, making a good paying investment when the farm is sold.

They form good mating and nesting places for birds which kill off destructive insects by the billions yearly. I will always have a good word to say for your Evergreens."

*CARMI M. JORDAN,
R. F. D. No. 4, Maple Park, Ill.*



Protect Farm Buildings, Hog Houses, Etc.

Hill's Evergreens are most valuable for windbreaks for stock, buildings and other farm improvements. On cold wintry days your stock is protected from the severe snow and sleet storms, as well as your farm home, farm buildings, hog houses, etc.

Besides protecting the stock, etc., Hill's Evergreen Windbreaks improve the looks of any farm by giving it a warm and home-like appearance.

*J. A. BENN,
R. R. No. 2, Stockport, Ia.*

Evergreen Windbreak Makes Home Life Cheerful

My farm buildings are completely surrounded on the west and north, and partially on the south by Hill's Evergreens. I tell you I appreciate them, for they keep the cold winds away and they save me fuel and also feed by protecting my stock.

As I travel through the country and see so many country homes that are almost or entirely without trees, I think it is a pity that the owner could not be awakened to the fact that one hundred Hill's Evergreens would pay them fifty times over and make his home life more cheerful.

*JOHN A. RAHN,
R. F. D. No. 3, Lanark, Ill.*



Evergreens Best of All for Windbreak Says Iowa Farmer

Evergreens make the best of all windbreaks for protecting farm homes and farm buildings. They protect the farm animals against the cold storms and winds of winter. Furthermore, a hedge of evergreens I find serves as an everlasting fence, as well as a natural snow fence or snow shed in winter.

What I like about Hill's Evergreens, they will grow on soil in which nothing else will grow. I find also that my Evergreen Windbreaks and grove cut down the fuel bill in winter. Again I wish to thank you for persuading me to plant Hill's Evergreens.

*A. E. LARSON,
R. R. No. 3, Cedar Falls, Iowa.*

Where and How To Plant Evergreen Windbreaks

Where and how to plant your Evergreen Windbreak are questions which deserve due consideration. Because an Evergreen Windbreak lasts for generations and is even more permanent than your farm buildings, some points should be borne in mind in selecting the location.

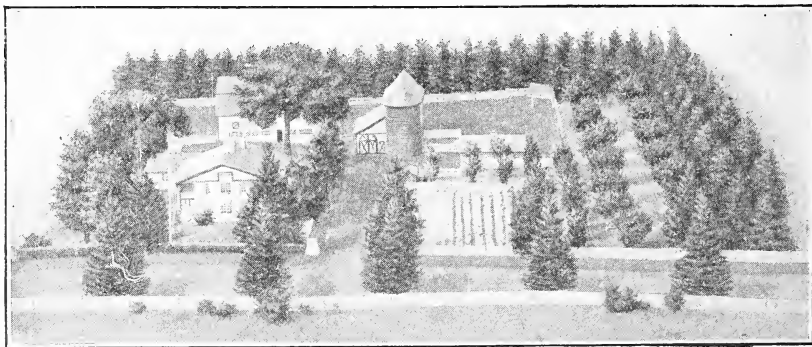
There are two distinct uses for Evergreen Windbreaks: First, and most important, around the buildings and barn-yards—second, around or between fields to protect crops.

The ideal way to plant is to run your Evergreen Windbreak around three sides of your farm buildings, leaving the side facing the road open except for perhaps a low hedge to check the snow. This need not all be done in one season. Plant one side now and part next year. A 1,000 foot windbreak this spring will make a fine showing; probably enough to plant one whole side or more. Several suggestions for planting arrangements will be found in this book, especially the illustration on page 9 and on catalog envelope.

In the past it is unfortunate that some Evergreen Windbreaks have been planted with the trees set too close together, four to six feet. This does not allow enough room for the lower branches to develop and the windbreak grows open instead of compact at the base. Evergreens should never be planted closer than 10 feet because the branches have a spread of 5 to 6 feet in each direction. By planting 10 feet apart, plenty of room is allowed for future growth. All Hill Evergreen Windbreaks are figured on the basis of 10 feet for each tree.

An Evergreen Windbreak should not be planted closer than 20 feet from buildings so the branches do not rub. If convenient, a distance of 50 to 100 feet from buildings is advisable.

With the modern machinery now employed on every farm for preparing ground, it only requires two or three hours' time to plant out a windbreak in first-class shape. We always furnish complete directions for handling the trees with each shipment, so anyone can plant them easily. No previous knowledge of tree planting is necessary.



Plant Hill Evergreens for All Purposes

Read the Story of How Hill's Evergreens Are Grown



Showing Mass of Fibrous
Roots Developed by Hill
Scientific Methods of
Growing.

In planting an Evergreen Wind-break you must make sure to obtain trees properly grown by a responsible company, preferably Evergreen Specialists. See what Prof. McDonald, Windbreak authority of Ames, Iowa, says on page 20, about this.

We are the only extensive growers of Evergreens exclusively in America. This one line has our undivided time, at-

tention, devotion and study. We are thus Evergreen Specialists in a sense which possesses a real value and significance.

In growing my Evergreens it is care—care—care all the way through from beginning to end. No nursery in the world gives such care at every stage of the growing, digging, handling and packing as I do. None of them insist on the little extras, such as I use to preserve the full life and strength of the Evergreens.

Experts are in charge of the different departments and out of my years of experience, supplemented by careful growing records, has been developed the Hill scientific method of growing Evergreens, and today no other means are employed on my place.

Just a few of the important steps in growing Evergreens may be of interest to you to show why you can depend on Hill quality.

**DOUBLE
TRANS-
PLANTING**

Hill Evergreens are twice transplanted before being offered for sale. This, together with the root pruning they receive insures strong, sturdy, healthy stock. Root pruning and transplanting are the only known methods of producing an Evergreen tree that has masses of fine fibrous feeding roots.

**ROOT
PRUNING**

Shortly after Hill's Evergreens have been transplanted they are root pruned underground by a specially constructed horse drawn implement that does not disturb the trees in any way, but benefits their growth.

**CARE
DURING
GROWTH**

Every year, almost the entire growing season, the various blocks of Evergreens are under constant cultivation. No weeds are allowed. Every particle of nourishment in the soil goes into the growing trees.

**NO
WEAKLINGS**

Any tree that is a weakling will not survive the various processes described and will naturally be eliminated. This accounts for the high quality of Hill's Evergreens. This is the secret of Hill's Evergreens' certainty of growth.

To produce Evergreens that will measure up to the standard of Hill quality requires the most painstaking care and attention. Trained experts constantly watch and guard their growth.

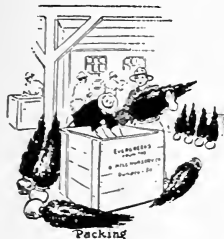
Hill "quality Evergreens" are the best obtainable. They are the accepted standard. There are none better. No other firm can supply you the same high quality Evergreens for the same price. Our enormous yearly output, together with the perfection of an organization trained to but one object—the cultivation of Evergreens—enables us to make our prices the lowest obtainable for satisfactory Evergreen trees.



**Hill Transplanted
Evergreen Tree.**
Notice the strong
fibrous roots and
bushy top.



Hill Evergreen Windbreaks in the making. Plant some on your farm this year.



IMPORTANCE OF CAREFUL DIGGING

In preparation for shipment, Hill Evergreens are dug with the greatest care, by the use of specially constructed digging machines, which carefully remove the tree from the ground, retaining all the fine, fibrous feeding roots. This is one of the most important steps in the successful handling of Evergreens. Customers

living at a distance invariably express surprise and gratification at the excellent condition in which shipments arrived after long journeys. The Hill quality of stock and Hill method of digging, packing and handling, that's the answer.

PACKING

Hill Evergreens when prepared for shipment have the roots carefully balled in damp, genuine peat moss. Why? Because moisture cannot be conserved in any other way—a fact acknowledged by every tree expert. Then the Evergreens are put in a suitable box or bale, with plenty of room allowed for pure, fresh air, which prevents overheating. Thus they are in first-class condition when they reach you.

SHIPPING

It's care all the way through, from beginning to end, that is exercised. And no nursery in the world gives such care at every stage of the growing, digging, handling and packing as we do. None of them insist on the little extras that we use to preserve life and strength. Buy your Evergreens direct from true Evergreen Specialists. Save \$3.00 to \$5.00 out of every \$10.00 on your Evergreens. Get your Evergreens when you want them, direct from the grower, at low grower's net prices, delivered fresh, properly grown, dug, handled and packed, and guaranteed to be first-class by a guarantee you can depend upon.

Warning!—Read Carefully

Every year thousands of wild Evergreen trees pulled up from the woods and forests by unscrupulous dealers or woodsmen, are foisted upon the unsuspecting public. Always insist on cultivated nursery grown Evergreens.

Wild forest Evergreens seldom ever grow or give satisfaction because they have poor, ill-developed roots, or hardly no roots at all; are carelessly handled, poorly packed and usually sold by dealers or woodsmen who move from place to place and have no reputation to maintain.

Always buy your Evergreens direct from true Evergreen Specialists, who make a specialty of producing cultivated nursery grown Evergreens. See Hill's guarantee on page 3. Our nurseries are inspected twice each year by the Illinois State Entomologist.

Description of Varieties

For Windbreak Planting

For the benefit of some of our customers who are acquainted with Evergreens and wish to make their own selection of varieties, we give the following brief descriptions of each variety. Most people, however, prefer to leave selection to us, as our long experience with Evergreen Windbreaks in all parts of the country, for over half a century, enables us to know what will give best results in each locality. You can order a \$15.00, \$21.75 or \$28.00 Evergreen Windbreak of us, good for 1,000, 1,500 or 2,000 feet of protection, (see order sheet) with every assurance that you will receive just what will do best for you on your farm.

Hill's Norway Spruce (*Picea Excelsa*)

A fast, upright grower with splendid conical shape. Its wonderful, sturdy, spreading branches grow in symmetrical whorls around the trunk, overlapping each other, forming a compact, dense, wind-proof tree. The branchlets are completely covered with stiff, shiny needles, one-half to one inch long. In season it bears attractive, light golden brown cones, four to seven inches long, which contrast delightfully with the dark green foliage. Turn to the colored photograph on page 2.

On account of its dense protecting foliage it makes a favorite nesting place for song birds. Children love to climb Spruce trees and collect the aromatic and healthful Spruce gum.

Hill's Norway Spruce grow rapidly, developing into towering majestic specimens.

Price, transplants	5	10	100
12 to 18 inches	\$0.90	\$1.80	\$10.00
18 to 24 inches	1.25	2.50	15.00
2 to 3 feet	2.00	4.00	25.00

American White Spruce (*Picea Alba*)

Described by Bailey, the eminent Horticulturist, as "A native of the northern parts of America and one of our best Evergreens, especially for extra cold climates." It is a compact, upright grower, long-lived, retaining its branches to the ground, has a pleasant aromatic odor; drought resisting. Color light green to glaucous blue. Bears an abundance of handsome, small brown cones.

Price, transplants	5	10	100
12 to 18 inches	\$1.25	\$2.50	\$16.00
18 to 24 inches	1.50	3.00	21.00
2 to 3 feet	2.65	5.30	35.00



Notice how this Evergreen Windbreak protects the house and yard, and farther back the barns and feed lots

Black Hill Spruce (*Picea Canadensis*)

The Black Hill Spruce is one of the most dense and compact growing Spruces. Branches are strong, growing out from the main trunk in regular whorls quite close together. The foliage gives the tree a most pleasing appearance. It varies from a deep, verdant green to a light, frosty blue, measuring one-half inch in length. Has slender cones about two inches long, which nod and sway gracefully with the wind. Bark is a handsome, reddish brown, with overlapping irregular scales.

Price, transplants	5	10	100
6 to 10 inches	\$1.30	\$2.60	\$16.00
10 to 12 inches	1.50	3.00	20.00
12 to 18 inches	1.90	3.80	28.00
18 to 24 inches	2.50	5.00	40.00

Red Cedar (*Juniperus Virginiana*)

The foliage is a beautiful light green in summer, turning to a purplish bronze in winter, rather soft in texture, and takes a graceful habit of growth; is scale-like and very flexible. In season the tree is covered with bright blue and silver colored berries, which adhere to the branches a long time.

The foliage and wood emits that pleasing, spicy, fragrant, woody, cedrus odor. It is from the wood of this valuable tree Cedar Chests are made. Red Cedar wood is more widely used than any other for lead pencils. The bark is reddish brown.

Price, transplants	5	10	100
6 to 12 inches	\$1.25	\$2.50	\$16.00
12 to 18 inches	2.00	4.00	31.50

50 at 100 rates

Would Not Take \$1,000.00 for Red Cedar Windbreak Grove

I was 39 years old when I set out my grove of 400 Red Cedars. Everyone said I was too old to plant our Cedar trees. I just told them that if I did not get the good of them some one else would.

The enclosed picture was taken after the Red Cedars had been planted only five years and four months. At the time of planting they were six to twelve inches high, and as you see, now they are much over my head.

I would not take \$1,000 for those trees and they cost me less than \$50. My neighbors say they see where they missed it in not planting out an Evergreen windbreak when I did.

BENJAMIN JUSTICE,
Afton, Iowa.



A splendid Red Cedar windbreak on the farm of Benjamin Justice, Afton, Iowa. Read his letter above and see how he profits by planting Evergreen windbreaks. Mr. Justice stands at the left in this picture.

Ponderosa Pine (*Pinus Ponderosa*)

The most striking characteristic is the long, glossy needles, about the size of a darning needle, often measuring six inches in length. They grow in sets of twos and threes and in this respect are exceptional to the usual habit of Pines. The whole tree is heavily clothed with foliage of a deep green color. It bears handsome, round plump cones 2 to 2½ inches in length. The Ponderosa Pine has been widely planted throughout the Western States, where it has been given several local names, sometimes called Western Yellow Pine, Bull Pine, Rock Pine and Black Hills Pine.

The branches, spreading 12 to 15 feet at the base, soon overlap each other, which makes it very effective as a windbreak tree. Its sturdiness and vigor of growth and its ability to succeed through years of drought, make it a very valuable tree for windbreaks.

Price, transplants	5	10	100
10 to 12 inches	\$1.45	\$2.90	\$14.00
12 to 18 inches	1.70	3.40	17.50
18 to 24 inches	2.00	4.00	24.50
2 to 3 feet	2.25	4.50	28.00

Jack Pine (*Pinus Banksiana*)

In regions where tree growing has been considered almost impossible, on account of sandy soil and continued drought, Jack Pine has been planted and grown with complete success. This Evergreen is also sometimes called Gray Pine and Northern Pine.

Its short, light, fresh green needles, ¾ to 1½ inches long, and small cones, incurved on the branchlets, quickly distinguish it from all other pines. It develops a symmetrical top, straight branches and tough flexible branchlets. Trunk is covered with a dark reddish brown bark.

Price, transplants	5	10	100
12 to 18 inches	\$1.60	\$3.20	\$16.00
18 to 24 inches	1.75	3.50	19.00
2 to 3 feet	2.10	4.20	24.50

Gentlemen: Your letter of Jan. 30 received and contents noted. Would say I received Evergreens from you about ten years ago and was so well pleased with the results that I am sending you another order now.

I have a splendid grove on my farm. I would not take \$1,000 for it today. I hope you may take a notion to come to Williamsburg some time and I would be delighted to show it to you—nothing like it for miles around. I am going to set out another grove on my town farm, hence this order.

Respectfully,

S. R. BLYTHE, Iowa Co., Iowa.



This is one of the many Hill Evergreen Windbreaks on the grounds of Dunham's 2,000 acre stock farm, Wayne, Ill. The Dunhams are extensive planters of Hill Evergreens and as a result, their farms are models of landscape beauty.

Austrian Pine (*Pinus Austriaca*)

The foliage is a rich, dark green, needles come in pairs averaging 2 to 3 inches in length. On account of its color is sometimes called the Black Pine. The branches are strong, sturdy and well shouldered at the union with the stem, hence it is unusually free from injury by wind, sleet and storms. Due to its massive appearance and symmetrical outline it makes a good windbreak.

Where an Evergreen of strong, rapid growth, hardness and adaptability to a great diversity of soils is desired, the Austrian Pine is a most satisfactory Evergreen to plant. Each season it bears a crop of cones averaging 2 inches in length that make good kindling. The bark is reddish brown, making a pleasing contrast with its beautiful foliage and cones.

Price, transplants	5	10
12 to 18 inches	\$1.80	\$3.60
18 to 24 inches	2.25	4.50
2 to 3 feet	2.70	5.40

Scotch Pine (*Pinus Sylvestris*)

The branches are covered with short, stiff tufts of bluish green needles that grow in pairs, about 1½ to 2 inches long. The tree grows very rapidly and on account of its quick growth is sometimes called the Cottonwood or Willow of the Evergreen family. The bark is thick and heavy and slightly reddish in color. The cones are a golden brown and remain on the tree all through the winter.

Scotch Pine can be planted over a wide area, especially the prairie states where the atmosphere is exceedingly dry.

Price, transplants	5	10	100
12 to 18 inches	\$1.00	\$2.00	\$14.00
18 to 24 inches	1.85	3.70	21.00
2 to 3 feet	2.30	4.60	28.00

50 at 100 rates.

Would Not Part With Evergreens for 100 Times Their Cost

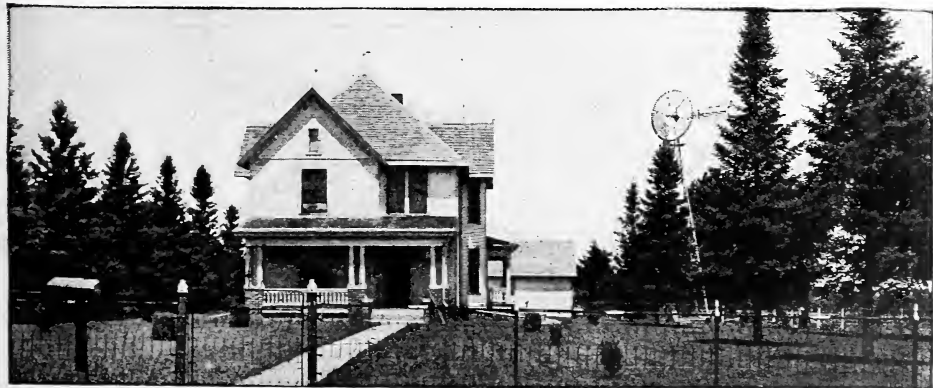
The D. Hill Nursery Co.
Dundee, Ill.

Beloit, Wis., Nov. 19, 1917.

Gentlemen: I am glad to be able to report that your Evergreens are a SUCCESS with me. I certainly consider the investment in an Evergreen Windbreak one of the best I have ever made. I have about 200 in two rows on the north and west sides of my buildings, standing 12 to 20 feet high. The north and west snow storms do not have the terrors or cold sweep they used to have with me. The beauty and comfort they add to the home can hardly be expressed in dollars and cents. I would not lose them for 100 times what they cost. Whoever plants a tree leaves a monument more enduring than fame.

Very truly yours,

NELSON CRISPENSEN, R. F. D. No. 26, Box No. 28.



A wonderful example of Evergreen planting, both for beauty and usefulness



A cheerful welcome always awaits you when you have Evergreens at the entrance gate

Colorado Douglas Fir (*Abies Douglassii*)

The Douglas Fir comes from the Rocky Mountains of Colorado. Like all Rocky Mountain trees, it is a very hardy, thrifty grower. It has deep green foliage, slightly tinged with silver, so characteristic of all the mountain grown Evergreens. Even in the coldest climates, the beautiful foliage holds its color throughout the whole winter. The needles are long and soft and occur singly on the branchlets. It spreads 10 to 12 feet at the base, making a splendid Evergreen for Windbreaks.

The cones average about 3 inches in length, are of a reddish purple color when young, making a pleasing contrast to its rich green foliage.

Price, transplants	5	10	100
6 to 12 inches	\$1.15	\$2.30	\$14.00
12 to 18 inches	1.50	3.00	21.00
18 to 24 inches	2.20	4.40	35.00

Chinese Arbor Vitae (*Thuja Orientalis*)

This variety is unlike any other in its habit of growth. It has no main trunk and side branches, but the numerous branches grow upward from the base, giving the appearance of a large cone shaped bush. The foliage is flat and fern-like, growing perpendicular. It is especially adapted for the southwest and southern states.

Price, transplants	5	10	100
10 to 12 inches	\$1.25	\$2.50	\$16.00
12 to 18 inches	1.75	3.50	20.00

The D. Hill Nursery Co.,
Dundee, Ill.

Chadwick, Ill., Nov. 20, 1917

Gentlemen: If I knew that I was to be without my Evergreen Windbreak, it could not be bought for \$1,000.00, and yet it only cost me \$25.00. They are a practical investment because they save feed, protect the buildings from high winds and afford shelter for stock. Aside from their practical value, they have a certain sentimental value which should also be considered, for often we find that on the average corn belt farm too little attention is paid to improvements that are lasting and beautiful. When we can have such an improvement whose practical worth and gain can be figured in cold cash, it is poor business to be without it.

Sincerely yours,
FRED DOEHLER.



A handsome group of Evergreens planted for landscape effect as well as windbreak protection. Hill's Evergreens always combine beauty with utility

Red or Norway Pine (*Pinus Resinosa*)

Has strong spreading branches which are well covered with smaller branchlets, tips being a bright orange color. The needles are a lustrous dark green, 4 to 6 inches long, slender and flexible. The cones vary from 1 to 2 inches in length and are a beautiful light brown in color. The bark is dark reddish brown and it is from this characteristic it derives its name.

Price, transplants	5	10	100
12 to 18 inches.....	\$1.85	\$3.70	\$21.00
18 to 24 inches.....	2.20	4.40	28.00
2 to 3 feet.....	2.80	5.60	38.50

White Pine (*Pinus Strobus*)

White Pine is considered by many to be the most cheerful of all Evergreens since its color is a silvery green and the foliage is more pliant and graceful than most any of the other Pines. Needles average 3 inches in length, and grow in sets of five to the sheath. Branches are strong and sturdy, set in regular whorls around the trunk and well covered with fine-needed foliage. It grows into a fine pyramidal form and makes a solid windproof wall of foliage. Has long drooping cones 4 to 8 inches in length which it takes two years to mature.

Prof. R. B. Hough, in his "Handbook of Trees," has this to say of the White Pine: "It once constituted the bulk of large tracts of forest. These tracts have been largely cleared away to meet the needs and wastes of a growing population. Now only occasional monarchs, towering head and shoulders above the surrounding forests of other growth, suggest the magnificence of primeval White Pine Forests."

Price, transplants	5	10	100
6 to 12 inches.....	\$1.40	\$2.80	\$12.30
12 to 18 inches.....	1.65	3.30	17.50
18 to 24 inches.....	2.10	4.20	26.00
2 to 3 feet.....	2.70	5.40	35.00

The D. Hill Nursery Co.,
Dundee, Ill.

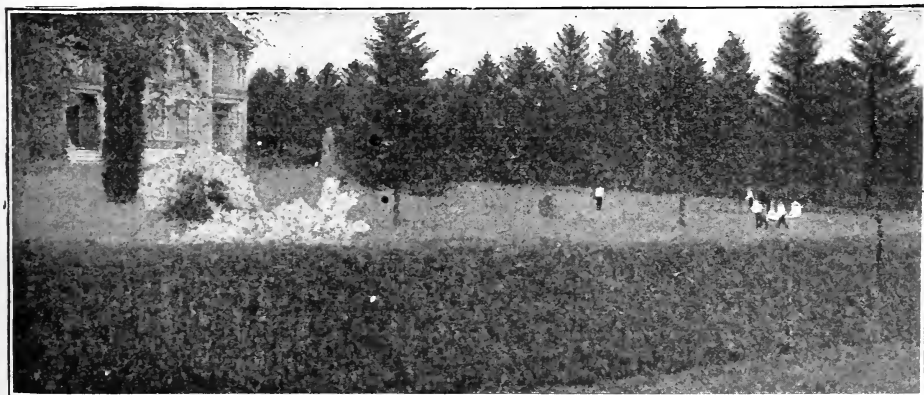
Dennison, Minn., Nov. 16, 1917.

Gentlemen: No farmer, I believe, fully realizes the full value of an Evergreen Windbreak until he has one surrounding his farm buildings. Such a storm shelter is of inestimable value, and it is pretty hard to figure the worth of same in dollars and cents. Farmers without an Evergreen Windbreak are missing a great pleasure and a valuable asset on their premises.

Yours truly,

S. CHARLSON,

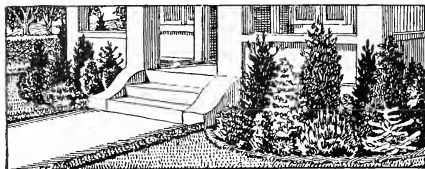
Manufacturer of the "Evergreen Brand" of Home Made Primost;
also Breeder of High Grade Pure Bred Guernsey Cattle.



Evergreens make excellent windbreaks, hedges and lawn trees. There is no other improvement you can make for so little money that will give you as much enjoyment and increase the value of your farm

Description of Ornamental Varieties

For Lawn and Hedge Plantings



To satisfy the increasing demand for Ornamental Lawn Evergreens, a large department of our nursery is devoted to the growing of this class of stock. The varieties described on the following pages are most satisfactory for lawn planting.

Could anything be more attractive than a lawn carefully planted with beautiful Evergreen Trees that completely hide the bare foundation walls of house or porch? With a few Evergreens to add color, warmth and cheerfulness and a hedge along the front walk, there is nothing else that will so quickly and inexpensively improve your home. Furthermore, such plantings continue increasing the value of a place all out of proportion to their low cost.

Evergreens are simply splendid as shade trees, and a group of handsome Evergreens will prove a welcome addition to the grounds of any home.

The variety of Evergreens, some low, some medium and some high growing, coupled with the fact that many varieties yield readily to shearing, and can be kept at any height desired, or trimmed to any shape, permits of beautiful effects impossible to secure with other shrubs and trees.

There is unquestionably no better way to beautify your property than by surrounding it with beautiful Evergreen trees. Evergreens are a PERMANENT asset; they are everlasting, adding to the beauty of your home summer and winter.



Splendid Evergreen planting. Refreshing and cheerful, summer and winter

Dwarf Mountain Pine (*Pinus Mugo*)

Best of All Dwarf Evergreens

Rarely grows over six feet tall and does not have a single or main trunk, but it is composed of many short stems which grow outward and then slightly upward, often spreading twice as broad as it is tall. The foliage is a splendid dark green color, which it holds perfectly each season of the year. The new growth in Spring closely resembles tiny candle sticks, which completely covers the entire tree. This is plainly shown on the color illustration on page 51.



The Dwarf Mountain Pine was originally discovered in the Alps of Switzerland, high up on the mountain peaks, where practically no other vegetation was found. This accounts for its dwarfish habit of growth and extreme hardness.

It is a splendid variety to plant close to foundation walls of porch or house. A pair at either side of the entrance to yard give a most pleasing effect. By planting in front of Colorado Blue Spruce or Rocky Mountain Silver Fir, it makes a beautiful contrast and nothing could be more ornamental for your lawn.

Price, transplants	5	10
8 to 10 inches.....	\$2.40	\$4.80
10 to 12 inches.....	3.00	6.00
12 to 18 inches.....	3.50	7.00

Colorado Blue Spruce (*Picea pungens*)



Colorado Blue Spruce

Other Evergreens there are of almost every imaginable color and form, but here is truly the culmination of nature's highest effort to produce the beautiful. The glory of the Blue Spruce is in its foliage, which varies from a deep green to an intense steel blue.

The outline of the Blue Spruce is conical. Branches are heavily clothed with foliage, which overlaps each succeeding layer. The needles are stiff and sharp, $\frac{3}{4}$ to 1 inch long. In the Spring the soft new growth is very attractive. The new needles remain a delicate silvery color for several weeks, gradually turning to a light silvery blue. In their native home in the Rocky Mountains the trees sometimes look as if they were covered with a heavy frost.

Price, transplants	5	10
6 to 10 inches.....	\$1.50	\$3.00
10 to 12 inches.....	2.50	5.00
12 to 18 inches.....	3.50	7.00

Balsam Fir (*Abies Balsamea*)

Most Fragrant of All Evergreens

Grows into a handsome tree, rather slender in outline, deep green in color. Average annual growth is 8 to 18 inches, attaining a height of 30 to 40 feet at maturity. Bears round, perfect cones, light brown in color, 3 to 3½ inches long.

The foliage is a deep, glossy green, short and flat. Small twigs and needles are often used for making the favorite Balsam pillows. The pleasant, soothing odor affords great relief in severe cases of Asthma or Catarrh.

The bark is abundantly supplied with resin blisters which are highly valuable, yielding the Canadian Balsam of commerce. A large per cent of the Christmas Trees for eastern markets are supplied from the Balsam Fir forests of the New England States.

Price, transplants	5	10
6 to 10 inches.....	\$1.10	\$2.20
10 to 12 inches.....	1.40	2.80
12 to 18 inches.....	1.70	3.40

Rocky Mountain Silver Fir (*Abies Concolor*)

Like all the Evergreens native to the Rocky Mountains, the Silver Fir has a silvery, glaucous tinge on the foliage, which varies from light green to rich silvery blue. Foliage is flat, long, soft and graceful. Needles average 1½ to 2 inches in length. By many this Evergreen is thought to rival the Colorado Blue Spruce in outline and color. In rate of growth it compares favorably with the Spruces, averaging 12 to 18 inches each year. In height it grows 30 to 40 feet, making a spread of 10 to 12 feet at the base, when given room to develop.

An eminent Horticulturist, in speaking of the Rocky Mountain Silver Fir, says: "While the beauty of other trees may fade with the passing years, the Rocky Mountain Silver Fir retains its glory and attractiveness to the very last. In early Spring it is a most beautiful sight just after putting forth its new growth, at which time the uppermost branches are decked out with tiny red and purplish cones."

Price, transplants	5	10
10 to 12 inches.....	\$1.50	\$3.00
12 to 18 inches.....	2.00	4.00
18 to 24 inches.....	2.50	5.00



An interesting "Evergreen Garden" planted with Hill's Evergreens. The effect is such as can be readily produced within a few months with our Evergreens

American Yew (*Taxus Canadensis*)

The foliage is a deep, dark verdant green in Summer, changing to a purplish bronze in winter. Its certain richness and stiff formality of growth pleases the taste of almost everyone. Especially popular for small lawns and dooryards where space is limited. It grows splendidly in shady locations, such as the north side of a building or under other trees.

The Yews are proverbially long lived, and instances are known where they have lived for centuries. This remarkable Evergreen rarely grows over six feet high and about twice as broad. In season it is covered with bright red berries which contrast very prettily with its dark green foliage.

Our stock of this splendid variety is extra choice, but the supply is always limited. Orders should reach us early to insure filling.

Price, transplants	5	10
6 to 12 inches.....	\$2.25	\$4.50
12 to 18 inches.....	3.00	6.00

Japanese Yew (*Taxus Cuspidata*)

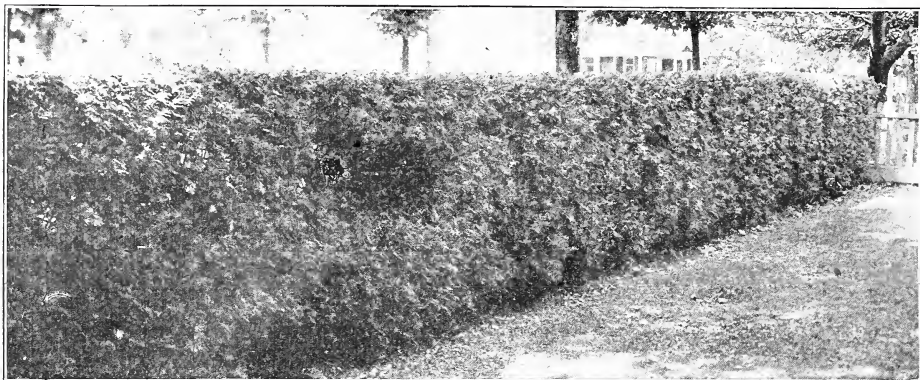
Unlike the American Yew, the Japanese Yew is a pyramidal upright grower, reaching a height of 15 to 20 feet. The foliage is very beautiful. In Summer it is a deep, dark green, slightly tinged with silver underneath. Late in the Autumn it changes to a rich copper color. In season it is covered with clusters of tiny red fruits which remain on the tree all winter, providing food for the birds.

The Japanese Yew, as the name signifies, was introduced into this country from Japan, where it has been a great favorite for centuries. Originating in the cold, high altitudes of the mountains, it is fully able to withstand extreme cold and continued drought.

Price, transplants	5	10
6 to 10 inches.....	\$2.00	\$4.00
10 to 12 inches.....	2.50	5.00



Everyone admires a planting like this. It affords privacy from the road and completely frames in the yard



American Arbor Vitae will stand any amount of shearing, hence making perfect hedges

Hill's Hardy Evergreen Hedge Plants

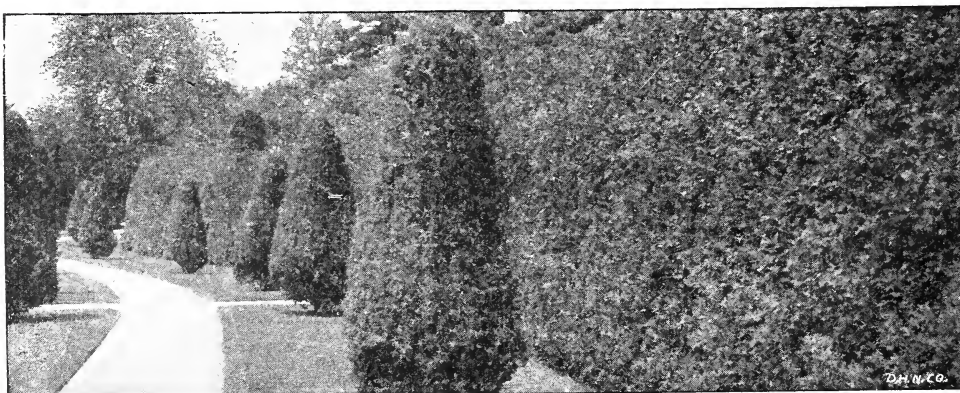
There has been a remarkable revival of interest in the planting of hardy Evergreen hedges, and they are replacing the unsightly board and wire fences for dividing lines, walk and driveway borders. Every definite scheme of planting on the farm should include the use of hedges, as they make perfect fences, and no more economical method can be employed in ornamenting the home grounds. Being of easy culture and quick growth, a perfect hedge can be obtained in a surprisingly short time.

American Arbor Vitae (*Thuja Occidentalis*)

Owing to its compact appearance when sheared, it is without doubt one of the best Evergreens for hedge purpose. It forms a most beautiful, compact hedge in a remarkably short time that will withstand the ravages of time and storm.

Its main features are hardiness, adaptability to shearing and attractiveness of foliage. The foliage is handsome in the extreme, is a deep, velvety green, soft, flat and fern-like, produced in amazing profusion. An added charm is to be seen in the graceful, thickly matted walls, as well as the privacy afforded about the grounds, lawn and garden.

Price, transplants	5	10	100
10 to 12 inches.....	\$1.15	\$2.30	\$12.00
12 to 18 inches.....	1.60	3.20	16.50
18 to 24 inches.....	2.00	4.00	25.00



American Arbor Vitae is the national Evergreen hedge of America



American Arbor Vitae makes the ideal garden hedge. Its beautiful green foliage makes splendid background for flowers and plants

Hemlock (*Abies Canadensis*)

As an ornamental boundary, or protective screen, Hemlock is peculiarly graceful and beautiful. Hemlock resembles very closely the famous Yew hedges of England, retaining the bright green, cheerful appearance through the whole year.

Foliage is flat, needles are short and stiff, growing on graceful, drooping branches. Can be trimmed to any desired height.

The beauty of the Hemlock hedge increases as it grows older, forming a thick, impenetrable barrier.

Price, transplants	5	10	100
6 to 10 inches.....	\$0.75	\$1.50	\$12.00
10 to 12 inches.....	1.15	2.30	18.00
12 to 18 inches.....	1.50	3.00	25.00

Directions for Planting and Care of Hedges

The strip of ground should be spaded over deeply for a width of two feet, and the plants planted in the center of this pulverized strip. Place the plants so their branches will touch one another. In figuring the space, allow one plant per foot on an average. Detailed planting instructions accompany each shipment.

Evergreen hedges should never be trimmed when planted, but the second Spring, in May, just after the new growth starts, a clipping will be necessary. Hedges should always be trimmed wider at the base than at the top. This will allow full sunlight at the bottom of the hedge. By proper attention to the trimming the hedge will remain full and compact at the base.



Hemlock is splendid for hedges as it can be sheared to any desired height or form. Single specimens on the lawn are also very beautiful.

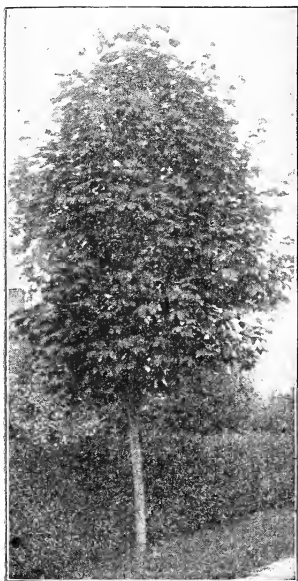
Hill's Deciduous Trees (Leaf Bearing)

This department includes trees of varieties which drop their leaves in Winter. Their uses are manifold, the more important being the beautification of landscape, shade and shelter. No garden or landscape is complete without them. Plant a few of these on your lawn, dooryard or treebank and you will be surprised how they will increase the value and beauty of your property. The trees offered below are all select, straight specimens and fully uphold the reputation of all "Hill Grown" stock.

American White Elm

A Good Shade Tree. Fine for Treebank, Park and Boulevard Planting.

Probably the most picturesque and graceful of all shade trees. The branches are thickly covered with leaves, but stand wide apart at the tops, making vase-like trees. We grow them for high-class retail trade, and have a complete supply of all sizes.



Norway Maple

Price, Transplants		Each	10	100
6	to 8 feet\$0.60	\$ 3.50	\$ 15.75
8	to 10 feet 1.15	7.75	52.50
1	to 1½ inch diameter, 10 to 12 feet	1.50	10.50	80.00
1½	to 2 inch diameter, 12 to 14 feet	1.75	14.00	130.00

Norway Maple

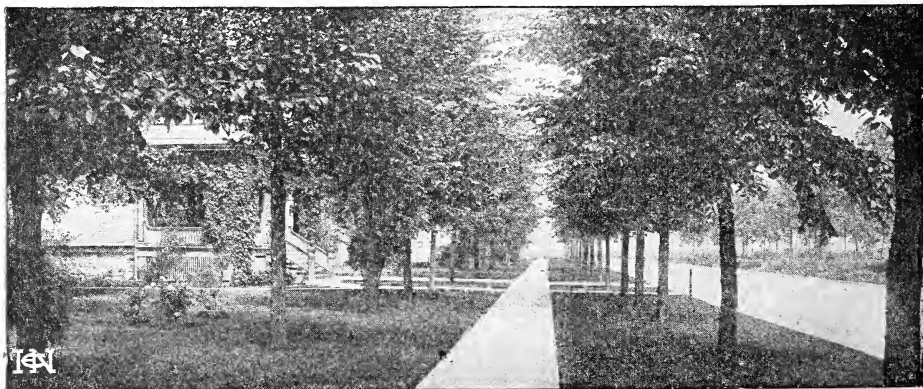
We have yet to find a place where Norway Maples will not thrive, or to find any other tree so satisfactory in growth, with such handsome foliage, such splendid rugged frame and trunk. They grow fast, their shape is graceful when they are little, and when they are old their foliage is beautiful and they are thoroughly dependable in all situations.

Price, transplants		Each	10
8	to 10 feet\$1.75	\$15.00
1	to 1½ inch diameter, 10 to 12 feet.....	2.50	22.00
1½	to 2 inch diameter, 12 to 14 feet.....	3.50	30.50
2	to 3 inch diameter, 14 to 16 feet.....	5.25	44.00

Schwedler's Purple Leaved Maple

Another distinct variety of Maple. Has foliage of a deep purple in early spring. This changes through the summer and fall, first to bright light green, which it holds for weeks, and then to gold and red. Very beautiful.

Price, transplants		Each	10
1	to 1½ inch diameter, 10 to 12 feet.....	\$2.50	\$22.00
1½	to 2 inch diameter, 12 to 14 feet.....	3.50	30.50
2	to 3 inch diameter, 14 to 16 feet.....	6.50	60.00



American White Elms are beautiful trees for street planting



Group your shrubs like this and they will show up splendidly

Hill's Ornamental Flowering Shrubs

The planting of shrubs combined with Evergreens offers great opportunity for the improvement of a residence or country home. Shrubs around a house hide unsightly corners, foundations, etc., while planted in groups along walks, driveways and fences they give a homelike tone to any surroundings.

It is our aim to produce everything in Flowering Shrubs that is useful, hardy and worthy of general cultivation in our climate. Plantings can be arranged so you will get a succession of bloom from early Spring until frost comes in the Fall, followed by various colored foliage and bright berries.

JAPANESE BARBERRY

Price	Each	10
1½ to 2 feet.....	\$0.35	\$2.50
2 to 3 feet.....	.45	3.50

JAPANESE BUSH HONEYSUCKLE

Price	Each	10
2 to 3 feet.....	\$0.50	\$3.50

TATARIAN HONEYSUCKLE

Price	Each	10
2 to 3 feet.....	\$0.50	\$3.50

LARGE FLOWERING MOCK ORANGE

Price	Each	10
2 to 3 feet.....	\$0.50	\$3.50

CUT LEAVED ELDER

Price	Each	10
3 to 4 feet.....	\$0.60	\$4.25

GOLDEN ELDER

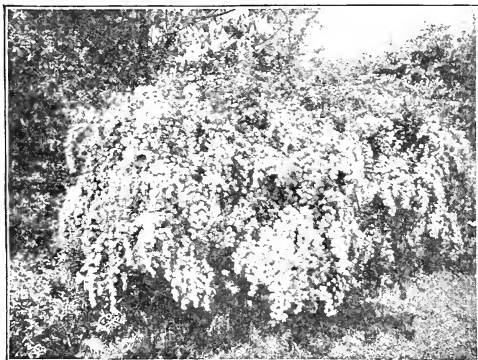
Price	Each	10
2 to 3 feet.....	\$0.50	\$3.50

SNOWBERRY

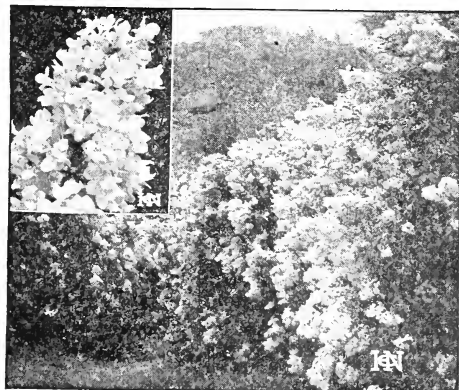
Price	Each	10
2 to 3 feet.....	\$0.50	\$3.50

PURPLE PERSIAN LILAC

Price	Each	10
2 to 3 feet.....	\$0.60	\$4.25



Spirea Van Houttei



The Old Fashioned Lilac

A Word of Appreciation

We wish here to express sincere thanks to our many friends and patrons who have written kind words relative to the quality of stock and treatment they have received from us the past season. We greatly appreciate these expressions of confidence and shall endeavor to maintain the reputation they have so kindly given us.

Hill Quality

The name of D. Hill has come to be synonymous with "High Quality" in Evergreens. Over half a century of conscientious effort, unbounded enthusiasm, a close study of the value of every new specie introduced; and above all, an ambition to make new friends and keep the old, has been the method by which this high position has been reached.

Your Success With Our Stock

is a matter in which we are mightily interested. Therefore we endeavor to do everything reasonable within our power to help you succeed with the stock we send you, because we love trees and want you to enjoy them also. No firm is more careful in filling orders; we use every reasonable means to learn the customer's wishes without delaying the shipment. Your interests are our interests and we present you this 1918 catalog, confident that we merit your trade, and assure you of the best treatment, whether the order is large or small.

BEAUTIFUL BLUE SPRUCE Special Offer No. 100

Truly a sensational triumph in Evergreen growing. It excites the wonder and admiration of all. The bright, gorgeous, silvery blue tints, when flashed in the sunlight, afford a wonderful effect, and as our friends become acquainted with it, they join us in similar admiration of its exquisite form and delicate beauty.

It should be in the lawn or garden of every lover of beautiful Evergreens. Described by an eminent horticulturist as "a marvel of rich beauty." It grows to perfection in all parts of the country and is absolutely hardy.

Thousands took advantage of this wonderful offer last season and many expressed great surprise at the magnificence of the tree. The illustration shows the tree dug with ball of earth and burlapped ready to box and ship to you.

**Hardy, long-lived.
Sure to grow.
Rich gorgeous foliage.**

1 Blue Spruce.
1 to 1½ feet. B. & B.

\$1.25



The Beautiful Blue Spruce

AMERICAN ARBOR VITAE
The National Evergreen Hedge.

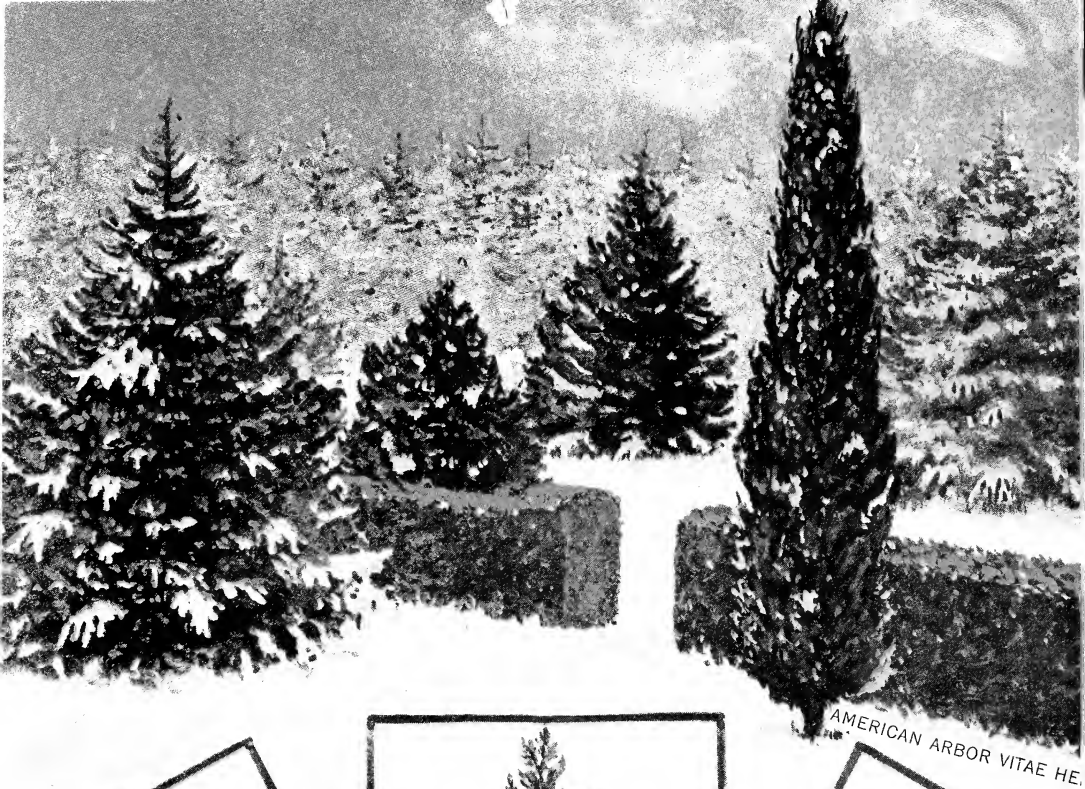


STRONG PLANTS 1 FT.
\$8.25 PER 50, \$16.50 PER 100

DWARF MOUNTAIN PINE
*Native of Switzerland - Thrives Everywhere -
Handsome Lawn Tree.*



STRONG PLANTS 1 FT. \$3.00 PER 5



AMERICAN ARBOR VITAE HE.



DOUGLAS
FIR



AMERICAN ARBOR VITAE



COLORADO
BLUE
SPRUCE

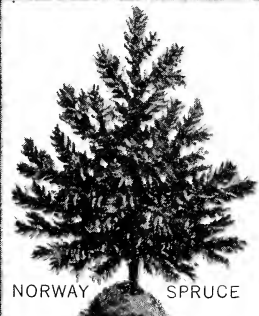
HILL'S NATIONAL COLLECTION

SIX HARDY EVERGREENS FOR 95c. ALL LARGE,
VIGOROUS, 4 YEAR OLD TREES. SAFE ARRIVAL
GUARANTEED TO ANY POINT IN THE U. S.
PLEASE ORDER AS "HILL'S NATIONAL
COLLECTION."

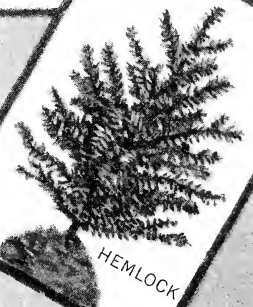
95c



PONDEROSA PINE



NORWAY SPRUCE



HEMLOCK